



# 82- SUBMISSIONS FACING SHEET

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# THE ARVIND MILLS LIMITED

AR/S 3-31-03

03 AUG 25 (1) 7: 21



**ANNUAL REPORT 2002-03** 

#### Directors

Mr. Sanjay S. Lalbhai Mr. Javesh K. Shah Mr. Jaithirth Rao Mr. Deepak M. Satwalekar

Mr. Arvind N. Lalbhai

Managing Director

Chairman

Director & Chief Financial Officer

Ms. Rama Bijapurkar Mr. V. K. Pandit

Mr. C.K. Mehrotra --

Nominated by IDBI Nominated by SBS

Mr. Balaji Swaminathan

Nominated by ICICI Bank Ltd.

Mr. S. Sridhar

Nominated by Export-Import Bank of India

# **Assistant Company Secretary**

Ms. Sonali N. Narasimhan

#### Bankers

State Bank of Saurashtra State Bank of India Bank of Baroda UCO Bank State Bank of Patiala Credit Lyonnais Deutsche Bank HDFC Bank The Bank of Nova Scotia Standard Chartered Bank Bank of America ICICI Bank Ltd.

# Auditors

Sorab S. Engineer & Co. Chartered Accountants 381, Dr. D. Naoroji Road, Fort, Mumbai-400 023.

# Registrars and Transfer Agents

Pinnacle Shares Registry Pvt. Ltd. Near Asoka Mills, Naroda Road.

Ahmedabad-380 025.

Registered Office Naroda Road.

Ahmedabad-380 025.

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For Shareholders' Coupon, See Last Page

# DEMATERIALISATION OF SHARES

Members are aware that shares of the company are included in compulsory trading in dematerialised segment and hence any investor who wishes to buy or sell shares of the company, is required to do so in electronic mode only.

In case, members have not yet dematerialised their shares, they are advised to contact a Depository Participant (DP) for dematerialising the shares held in the company.

The company has established connectivity with both the depositories viz. National Securities Depository Limited (NSDL) and Central Depository Services Limited (CDSL) to enable the members to dematerialise holding in the company, under ISIN No. INE034A01011.

For the information of members, some of the advantages of holding shares in dematerialised form are described below:

- No Stamp duty is payable on dematerialisation and transfer of demat shares.
- No loss in transit and consequently no postal expenses and cumbersome procedure for the issue of duplicate share certificate(s).
- Eliminates chances of bad delivery due to forged signatures, signature variations, expiry of validity period of transfer deed
- Speedier debit/credit of shares purchased/sold in electronic form.
- Eliminates litigation on account of fake certificates and disputes in respect of ownership of shares purchased.
- Dematerialised shares can also be pledged for securing loan.
- Holding of shares in odd lot and easy liquidity.

# Procedure:

For dematerialising the shares held in physical form, members need to open an account with the Depository Participant (DP) and have to lodge their shares with the DP who will send these shares to the Company/Registrars for dematerialisation. The credit of demat shares shall be directly given in members demat account opened with DP.

It is hoped that members will consider the advantages of holding shares in electronic mode and opt for dematerialisation of the shares soon.

For further information in this regard, please write to the Company or Registrars at the address mentioned on page no. 17.

Members may note that the requests for dematerialisation and rematerialisation of shares are to be made only to the DP with whom members have opened an account.

NOTICE is hereby given that the Annual General Meeting of the members of the Company will be held on Wednesday, 10th September, 2003 at 11.00 a.m. at Thakorebhai Desai Hall, Near Law Garden, Ahmedabad - 380 006 to transact the following Business:

## **ORDINARY BUSINESS**

- To receive, consider and adopt the Audited Statements of Accounts for the financial year ended on 31st March, 2003 and the Reports of the Directors and Auditors thereon.
- 2. To declare dividends.
- To appoint a Director in place of Mr. Saniav S. Lalbhai who retires by rotation in terms of Article 129 of the Articles of Association of the Company, and being eligible, offers himself for reappointment.
- To appoint a Director in place of Mr. Jayesh K. Shah who retires by 4. rotation in terms of Article 129 of the Articles of Association of the Company, and being eligible, offers himself for reappointment.
- To appoint auditors and to fix their remuneration.

# SPECIAL BUSINESS

- 6. To consider, and if thought fit, to pass with or without modifications, the following Resolution, as an Ordinary Resolution: RESOLVED THAT Ms. Rama Bijapurkar be and is hereby appointed as a Director of the Company.
- To consider, and if thought fit, to pass with or without modifications. the following Resolution, as an Ordinary Resolution:

RESOLVED THAT Mr. Jaithirth Rao be and is hereby appointed as a Director of the Company.

A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER.

Registered Office:

By Order of the Board

Naroda Road Ahmedabad-380025

SANJAY S. LALBHAI

Managing Director

Date: 29th May, 2003

# NOTES

- 1. Proxies, in order to be effective, should be duly stamped, completed, signed and deposited at the Registered Office of the Company not less than 48 hours before the meeting.
- 2. An Explanatory Statement as required by Section 173 of the Companies Act. 1956 is annexed hereto and the papers/documents referred to therein are open for inspection at the Registered Office of the Company between 11.00 a.m. and 1.00 p.m. on any working day prior to the date of meeting.
- Pursuant to Section 205C of the Companies Act, 1956 all unclaimed dividends upto the financial year ended 31st March, 1995 have been transferred to the Investor Education and Protection Fund of the Central Government. On 6th November, 2003, unclaimed dividends

for the financial year 1995-96 will be due to be transferred to this Fund. Those members who have so far not encashed their dividend warrants for the financial year 1995-96 are requested to approach the Company for payment thereof. Kindly note that once unclaimed / unpaid dividend is transferred to the Investor Education and Protection Fund, members will not be entitled to claim such dividend.

- Members are requested to notify promptly any change in their addresses to our Registrars viz. Pinnacle Shares Registry Pvt. Ltd., Unit: The Arvind Mills Ltd., Nr. Asoka Mills, Naroda Road, Ahmedabad-380 025.
- The Register of Members and Share Transfer Books of the Company will remain closed from Wednesday, the 2nd July, 2003 to Friday, the 4th July, 2003 (both days inclusive).
- Members are requested to bring their copies of the Annual Report to the meeting. The Members/Proxies should bring the Attendance Slip sent herewith duly filled in for attending the meeting.
- Shareholders intending to require information about Accounts to be explained in the Meeting are requested to inform the Company at least 7 days in advance of the Annual General Meeting.

# EXPLANATORY STATEMENT PURSUANT TO SECTION 173 OF THE COMPANIES ACT, 1956

#### Item Nos. 6 & 7

Resolutions under Item Nos. 6 & 7 of the Notice relate to the appointments of Ms. Rama Bijapurkar and Mr. Jaithirth Rao as Directors.

Ms. Rama Bijapurkar and Mr. Jaithirth Rao were appointed by the Board of Directors with effect from 20th November, 2002 in terms of Section 262 of the Companies Act, 1956 as Directors to fill the casual vacancies caused by resignations of Mr. Shailen H. Desai and Mr.J.P. Shah respectively.

Ms. Bijapurkar and Mr. Rao hold office as Directors only upto the date of this Annual General Meeting i.e. upto the date till which Mr. Shailen H. Desai and Mr. J. P. Shah would have held office if they had not been vacated by their resignations. As required under Section 257 of the Companies Act, 1956, notices in writing (alongwith a deposit of Rs. 500/- each) have been received from some members signifying their intention to propose the appointments of Ms. Rama Bijapurkar and Mr. Jaithirth Rao as Directors of the Company at this Annual General Meeting.

The Board commends the resolutions at Item Nos. 6 & 7 for acceptance by members. Ms. Rama Bijapurkar and Mr. Jaithirth Rao may be deemed to be concerned or interested in the respective resolutions, which relate to their appointments. None of the other Directors are in any manner concerned or interested in the said resolutions.

Registered Office: Naroda Road

Ahmedabad-380025

By Order of the Board

SANJAY S. LALBHAI . Managing Director

Date: 29th May, 2003



# Company's Philosophy on Code of Governance

The Company's philosophy on Corporate Governance is to attain the highest levels of transparency, accountability, and integrity. This objective extends, not merely to meet with statutory requirements but also to go beyond them by putting into place procedures and systems which are in accordance with best practices for governance. Corporate Governance at Arvind means being responsive to aspirations of all the stakeholders - customers, suppliers, lenders, employees, the shareholders and expectations of the society. The Board of Directors supports the broad principles of Corporate Governance and lays strong emphasis on its trusteeship role to align and direct the actions of the organisation to achieve its avowed objectives of

transparency, accountability, and integrity. Given below is the report on Corporate Governance at Arvind.

#### **Board of Directors**

# Composition of the Board

The Board has 10 Directors, comprising of two Executive Directors viz. 1 Managing Director and 1 Director and Chief Financial Officer and 8 Non-Executive Directors. The Arvind Board is a well balanced. The Non-Executive Directors include 7 Independent Directors who are leading professionals from varied fields who bring in independent judgement to the Board's discussions and deliberations.

The following is the Composition of the Board as at 31st March, 2003:

Sr. No.	Name of Director	Executive/Non-Executive/Independent	No. of other Directorships in Public Limited Companies	No. of other Board Committees of which Member/ Chairman
1.	Mr. Arvind N. Lalbhai	Non-executive – Chairman – Promoter	5	1 as Member
2.	Mr. Sanjay S. Lalbhai	Executive – Managing Director – Promoter	9	2 as Member
3.	Mr. Jayesh K. Shah	Executive- Director and Chief Financial Officer	6	1 as Member
4.	Mr. Jaithirth Rao	Non-executive, Independent	4	3 as Member
5.	Ms. Rama Bijapurkar	Non-executive, Independent	4	1 as Chairperson 5 as Member
6. Mr. Deepak Satwalekar		Non-executive, Independent	10	5 as Chairman 3 as Member
7:	Mr. C. K. Mehrotra	Non-executive, Independent – Nominee of SBS	2	1 as Chairman 3 as Member
8.	Mr. B. S. Bedi*	Non-executive, Independent - Nominee of IDBI	1	1 as Member
9.	Mr. Balaji Swaminathan	Non-executive, Independent – Nominee of ICICI	5	2 as Chairman 1 as Member
10.	Mr. Srinivasan Sirdhar	Non-executive, Independent – Nominee of EXIM Bank	Nil 1	Nil

<sup>\*</sup> IDBI has nominated Mr. Surendra Singh as a Director on the Board in place of Mr. B. S. Bedi with effect from 8th April, 2003 and thereafter nominated Mr. V. K. Pandit in place of Mr. Surendra Singh with effect from 6th May, 2003.

#### **Board Agenda**

The annual calendar of Board and Committee Meetings is agreed upon at the beginning of each year. Meetings are governed by a structured Agenda and a Board member may bring up any matter for consideration of the meeting in consultation with the Chairman. Agenda papers are generally circulated to the Board members at least 4-5 working days in advance. Detailed presentations are made at the meetings on all major issues to enable the Board to take informed decisions. An indicative list of the information placed before the Board during the year is as under:

- Annual Budgets and updates thereon
- Capital expenditure proposals and review of their implementation
- · Quarterly, Half yearly and Annual Results
- Product-wise business performance
- Business presentations covering production, marketing, raw materials, sales, etc.
- New projects and joint ventures
- Sales of material nature of investments, subsidiaries, assets, etc.
   which are not in the normal course of business
- Performance of subsidiaries
- Business restructuring
- Legal proceedings involving the Company

- Minutes of meetings of Audit Committee, Management Committee, Remuneration Committee and Investors' Grievance Committee.
- Materially important show cause notices, non-compliances, if any, etc.
- Other relevant information pertaining to the Company including information detailed in Clause 49 of the Listing Agreement.

# **Meetings and Attendance**

During the year, the Board of Directors met 6 times on 30th April, 2002, 30th August, 2002, 20th November, 2002 (two meetings), 18th January, 2003 and 21st February, 2003. The gap between two Board Meetings was within the maximum time gap of 4 months prescribed in Clause 49 of the Listing Agreement.

The Attendance of Directors at these Board Meetings and at the last Annual General Meeting was as under:

Sr. No.	Name of Director	Number of Board Meetings held during the period when the Director was on the Board	Number of Board Meetings attended	Whether present at the previous AGM
1.	Mr. Arvind N. Lalbhai	6	6	Yes
2.	Mr. Sanjay S. Lalbhai	6	6	Yes
· 3.	Mr. B. S. Bedi	6	1	No
4.	Mr. C. K. Mehrotra	. 6	5	No
5.	Mr. Jayesh K. Shah*	3	3	Yes
6.	Mr. Srinivasan Sridhar@	4	3	No
7.	Mr. Jaithirth Rao*	- 3	1	. No
8.	Ms. Rama Bijapurkar*	3	3	No
9.	Mr. Deepak M. Satwalekar*	3	3	No
10.	Mr. Balaji Swaminathan@	4	1	No

<sup>@</sup> Appointed as Directors with effect from 20th November, 2002 (first meeting).

The attendance of Directors who have resigned during the year was as under:

Sr. No.	Name of Director	Number of Board Meetings held during the period when the Director was on the Board	Number of Board Meetings attended	Whether present at the previous AGM*
-1.	· Dr. V. L. Mote	2	2	No
2.	Mr. Naishadh I. Parikh	2	2	No
3	Mr. J. P. Shah	2	0	No.
4.	Dr. Prabodh M. Desai	2	1	No ·
5.	Mr. J. C. Shah	2	. 1	No
6.	Mr. Shailen H. Desai	2	1	No

<sup>\*</sup> These Directors had resigned before the date of the Annual General Meeting.

<sup>\*</sup> Appointed as Directors with effect from 20th November, 2002 (second meeting).

The Remuneration paid/payable for the financial year to the Directors is as under:

Sr. No.	Name of Director	lame of Director Salary	Perquisites	Sitting Fees	Commission	Total
		Rs.	Rs.	Rs.	Rs.	Rs.
1.	Mr. Arvind N. Lalbhai (Chairman)	2,90,830	3,00,811	35,000	Nil	6,26,641
2.	Mr. Sanjay S. Lalbhai (MD)◆	17,78,000	19,39,378	Nil	18,00,000	55,17,378
3.	Mr. Jayesh K. Shah*	7,76,225	. 11,96,363	Nil	9,16,803	28,89,391
4.	Mr. B. S. Bedi	Nil	Nil	2,000	Nil	2,000
5.	Mr. C. K. Mehrotra	Nil	Nil	24,000	Nil	24,000
6.	Mr. S. Sridhar	Nil	Nil	15,000	Nil	15,000
7.	Mr. D. M. Satwalekar	Nil	Nil	20,000	1,25,000	1,45,000
8.	Ms. Rama Bijapurkar	Nil	Nil	25,000	1,25,000	1,50,000
9.	Mr. Balaji Swaminathan	Nil	Nil	10,000	Nil	10,000
10.	Mr. Jaithirth Rao	Nil	Nil	5,000	1,50,000	1,55,000

- Service Contract is for five years, notice period three months, compensation for loss of office to be determined in accordance with Section 318 of the Companies Act, 1956.
- \* Service Contract is for three years, notice period three months, compensation for loss of office to be determined in accordance with Section 318 of the Companies Act, 1956.

The Directors who have resigned during the year were paid remuneration for the financial year as under:

Sr. No.	Name of Director	Sitting Fees Rs.	Total Rs.
1.	Mr. Naishadh I. Parikh	4,000	4,000
2.	Dr. V. L. Mote	4,000	4,000
3.	Dr. Prabodh M. Desai	2,000	2,000
4.	Mr. J. C. Shah	2,000	2,000
5.	Mr. Shailen H. Desai	2,000	2,000
6.	Mr. J. P. Shah	Nil	Nil

# 3. Investors' Grievance Committee

The Investors' Grievance Committee has 4 Members comprising 2 Non-Executive Directors and 2 Executive Directors. Ms. Rama Bijapurkar, an Independent Director acts as Chairperson of the Committee.

#### Role

The terms of reference of the Investors' Grievance Committee are as under:

- To specifically look into the redressal of Investors' Grievances pertaining to:
  - Transfer of shares and debentures
  - Dividends, interests and redemption proceeds of debentures
  - Dematerialisation of shares and debentures
  - Replacement of lost, stolen, mutilated share and debenture certificates

- Non-receipt of rights, bonus, split share certificates
- 2. To look into other related issues towards strengthening investors' relations.
- 3. To consider and approve issuance of share/debenture certificates including duplicate share/debenture certificates.
- 4. To look into the reasons for any defaults in the payment to the depositors, debenture-holders, shareholders (in case of non payment of declared dividends) and creditors.

# Meetings and Attendance

During the year, 24 Investors' Grievance Committee Meetings were held on various dates, 23 times before its reconstitution on 20th November, 2002 and once thereafter.

The Attendance of Members at meetings as under:

Sr. No.	Name	Position	No. of Meetings held during relevant period	No. of Meetings Attended
1.	Ms. Rama Bijapurkar	Chairperson	1	1
2.	Mr. Arvind N. Lalbhai*	Member	. 1	1
3.	Mr. Sanjay S. Lalbhai	Member	1	1
4.	Mr. Jayesh K. Shah	Member	1	1

<sup>\*</sup> Appointed as a Member of Investors' Grievance Committee on 18th January, 2003.

Before the reconstitution of Investors' Grievance Committee by the Board of Directors on 20th November, 2002, it consisted of 3 members, 2 of whom including the Chairman were Non-executive Directors. The

composition, number of meetings held and attendance of Members at meetings was as under :

Sr. No.	Name	Position	No. of Meetings held during relevant period	No. of Meetings Attended
1.	Mr. V. L. Mote	Chairman	23	22
2.	Mr. Naishadh I. Parikh	Member	23	19
3.	Mr. Arvind N. Lalbhai	Member	23	21

# 4. Management Committee

The Management Committee consists of 3 Directors, 2 of whom are Executive Directors and 1 Non-Executive Director. The Management Committee is chaired by Mr. Arvind N. Lalbhai who is also the Non-Executive Chairman of the Board. The Management Committee met 19 times during the year.

#### Role

The Management Committee's primary role is to look after the day-to-day business activities of the Company within Board approved direction/ framework. The Committee meets frequently, as and when need arises to transact matters within the purview of its terms of reference.

# **Meetings and Attendance**

During the year, 19 Management Committee Meetings were held on various dates.

The Attendance of Members at meetings was as under:

Sr. No.	Name	Position	No. of Meetings held during relevant period	No. of Meetings Attended
1.	Mr. Arvind N. Lalbhai	Chairman	4	4
2.	Mr. Sanjay S. Lalbhai	Member	4	4
3.	Mr. Jayesh K. Shah	Member	4	4

Before the reconstitution of Management Committee by the Board of Directors on 20th November 2002, it consisted of 4 members of whom 2 were Non-Executive Directors and 2 were Executive Directors. Mr. Arvind

Sr. No.	Name	Position	No. of Meetings held during relevant period	No. of Meetings Attended
1.	Mr. Arvind N. Lalbhai	Chairman	. 15	13
2.	Mr. Sanjay S. Lalbhai	Member	15	10
3.	Mr. Naishadh I. Parikh	Member	15	13
4.	Mr. V. L. Mote	Member	15	15



# **Management Discussion and Analysis**

This is given as a separate chapter in the Annual Report.

Brief Resume of Directors seeking Re-appointment/Appointment Information required under Clause 49 VI(A) of the Listing Agreement with respect to the Directors retiring by rotation and seeking reappointment/Directors sought to be appointed is as under:-

At this Annual General Meeting, Mr. Sanjay S. Lalbhai and Mr. Jayesh K. Shah, Directors of the Company, retire by rotation and being eligible seek re-appointment.

# Mr. Sanjay S. Lalbhai

Mr. Sanjay S. Lalbhai, 50, is a Science Graduate with a Master's degree in Business Management. He has been associated with the Company for almost 26 years and has been its Managing Director since last 18 years.

Names of companies other than Arvind Mills in which Mr. Sanjay S. Lalbhai holds Directorships, Chairmanship/Membership of Audit Committees, Shareholders/Investors Grievance Committee or Remuneration Committee of other Public Limited Companies whether listed or not are as under:

Sr. No.	Name of the Company	Name of the Committee	Committee Membership
1.	Arvind Clothing Limited	Nil	Nil
2.	Arvind Fashions Limited	Nil .	Nil
3.	Arvind Brands Limited	Audit Committee	Member
4.	Anagram Wellington Asset Management Co. Limited	Nil	Nil
5.	Amol Dicalite Limited	Nil	Nil
6.	Gujarat Infrastructure Limited	Nil	Nil
7.	Mahindra Gujarat Tractor Limited	Nil	Nil
8.	Torrent Pharmaceuticals Limited	Nil	Nil

(The above list excludes Directorships held in Private Limited Companies which are not subsidiaries or holding Companies of Public Limited Companies, Unlimited Companies, Statutory Entities and Alternate Directorships as provided under Section 278 of the Companies Act, 1956).

### Mr. Jayesh K. Shah

Mr. Jayesh K. Shah, 43, a Commerce Graduate and Chartered Accountant has been with the group since the last 18 years and has been in employment with the Company since 1st July, 1993. He has a distinguished academic career and extensive administrative, financial, regulatory and managerial expertise.

Names of companies other than Arvind Mills in which Mr. Jayesh K. Shah holds Directorships, Chairmanship/Membership of Audit Committees, Shareholders/Investors' Grievance Committee or Remuneration Committee of other Public Limited Companies whether listed or not are as under:

Sr. No.	Name of the Company	Name of the Committee	Committee Membership
1.	Omnitalk Wireless Solutions Limited	Nil	Nil
2.	Abala Leasing & Finance Limited	Nil	Nil
3.	Asman Investments Limited	Nil	Nil
4	Akshar Securities Limited	Nil	Nil
5.	Arvind Brands Online Limited	Nil	Nil
6.	Life Style Fabrics Limited	Nil	Nil

(The above list excludes Directorships held in Private Limited Companies which are not subsidiaries or holding Companies of Public Limited Companies, Unlimited Companies, Statutory Entities and Alternate Directorships as provided under Section 278 of the Companies Act, 1956).

At this Annual General Meeting, Ms. Rama Bijapurkar and Mr. Jaithirth Rao, Directors of the Company appointed to fill casual vacancies are proposed to be appointed as Directors pursuant to Section 257 of the Companies Act. 1956.

# Ms. Rama Bijapurkar

Ms. Rama Bijapurkar, 45, is a B.Sc. (Hons) and MBA from IIM — Ahmedabad. She is an independent market strategy consultant, advising leading Indian and Multinational Companies, and also a visiting Professor at IIM - Ahmedabad.

Names of companies other than Arvind Mills in which Ms. Rama Bijapurkar holds Directorships, Chairmanship/Membership of Audit Committees,

Shareholders/Investors' Grievance Committee or Remuneration Committee of other Public Limited Companies whether listed or not are as under:

Sr. No.	Name of the Company	Name of the Committee	Committee Membership
1.	Infosys Technologies Limited	Audit Committee Investors' Grievance Committee	Member Member
2.	Titan Industries Limited	Nil	Nil
3.	Godrej Consumer Products Limited	Audit Committee Human Resources Committee	Member Member
4.	Credit Rating Information Services India Limited	Nil	Nil

(The above list excludes Directorships held in Private Limited Companies which are not subsidiaries or holding Companies of Public Limited Companies, Unlimited Companies, Statutory Entities and Alternate Directorships as provided under Section 278 of the Companies Act, 1956).

# Mr. Jaithirth Rao

Mr. Jaithirth Rao, 51, has Masters Degree from the University of Chicago and IIM-Ahmedabad. He is a seasoned veteran in CRM and Financial Services and Technology Strategy. He has also testified before the US Congress on e-commerce.

Names of companies other than Arvind Mills in which Mr. Jaithirth Rao holds Directorships, Chairmanship/Membership of Audit Committees, Shareholders/Investors' Grievance Committee or Remuneration Committee of other Public Limited Companies whether listed or not are as under:

Sr. No.	Name of the Company	Name of the Committee	Committee Membership		
1.	MphasiS BFLLimited	Investors Grievance Committee Share Transfer Committee	Member Member		
2.	Cadbury India Limited	Nil	Nil		
3.	GMAC-TCFC Finance Limited	Nil	Nil		
4	Mahindra Holidays & Resorts India Limited	Nil	Nil		

(The above list excludes Directorships held in Private Limited Companies which are not subsidiaries or holding Companies of Public Limited Companies, Unlimited Companies, Statutory Entities and Alternate Directorships as provided under Section 278 of the Companies Act, 1956).

# Prevention of Insider Trading

In accordance with SEBI (Prohibition of Insider Trading) Regulations, 1992, the Board has adopted the following codes:

- Arvind Code for Prevention of Insider Trading Under this code, obligations are cast upon Directors and Officers to preserve Price Sensitive Information, which is likely to have a bearing on share price of the Company. Procedures are prescribed to ensure that such information is not misused for any personal advantage. The Head (Legal & Secretarial) has been appointed as the Compliance Officer for monitoring implementation of the Code across the Company.
- Arvind Code of Corporate Disclosures This code lays down
  principles and procedures with the objective of ensuring that the
  Price Sensitive Information related to Arvind is handled in prescribed
  manner. Adequate disclosure of such information is sought to be
  made to the Public through Stock Exchanges, Press, Media and the
  Arvind web-site in a timely manner to enable the investors to take
  informed investment decisions with regard to the Company's

Securities. The Director and Chief Financial Officer has been appointed as the Company's Public Spokesperson under this Code.

Investors may write to the Company's Secretarial Department for a copy of these Codes.

# **Disclosures**

- Disclosures on materially significant related party transactions i.e. transactions of the Company of material nature, with its promoters, directors or the management, their subsidiaries or relatives etc. that may have potential conflicts with the interest of the Company at large.
  - Transactions with related parties are disclosed in detail in Note No. 16 in "Notes forming part of the Accounts" annexed to the financial statements for the year. There were no related party transactions having potential conflict with the interest of the Company at large.
- Details of non-compliance by the Company, penalties, strictures imposed on the Company by Stock Exchange or SEBI or other authority on any matter related to capital markets, during last three years: Nil



# Shareholders' Information

# 1. Name and Designation of Compliance Officer:

Assistant Company Secretary The Arvind Mills Limited General Manager Pinnacle Shares Registry Pvt. Ltd. Registrars & Transfer Agents
--

# 2. Details of Complaints/Queries received and redressed during 1st April, 2002 to 31st March, 2003:

Sr. No.	Particulars of Complaints/Query	Received	Redressed	Pending as on 31.3.2003
1.	Non receipt of Share Certificates	37	37	Nil
2.	Non receipt of Dividend/Interest Warrants	207	194	13
3.	Non receipt of Duplicate Share Certificates	21	21	Nil
4.	Confirmation of Demat Credit	7	7	Nil
5.	Non receipt of Debentures Redemption payment	188	188	Nil
6.	Non receipt of letter of offer, allotment advice, share certificates etc. for Rights Issue	Nil	Nil	Nil
	Total	460	447	13

# 3. Share Transfer Details for the period from 1st April, 2002 to 31st March, 2003 :

Transactions	Physical	Demat	Total
Number of Transfers	3808	10763	14571
Average Number of Transfers Per Month	317	896	1213
Number of Shares Transferred	345616	2060464	2406080
Average Number of Shares Transferred Per Month	28801	171705	740506
No. of Pending Share Transfers	NIL	57	57

#### 4. Investors' Grievances:

The Registrars and Transfer Agents under the supervision of the Secretarial Department of the Company look after investors' grievances. Mr. Gautam V. Shah, General Manager of Pinnacle Shares Registry Private Limited is responsible for redressal of Investors' Grievances. The Assistant Company Secretary of the Company has

been appointed as the Compliance Officer for this purpose. At each Meeting of the Investors' Grievance Committee, all matters pertaining to investors including their grievances and redressal are reported.

# 5. Information on General Body Meetings :

The last 3 Annual General Meetings of the Company were held as under :

Date	Time	Venue
30th December, 2002	11.00 a.m.	Thakorebhai Desai Hall, Near Law Garden, Ellisbridge, Ahmedabad – 380 006
27th March, 2002	11.00 a.m.	Thakorebhai Desai Hall, Near Law Garden, Eilisbridge, Ahmedabad – 380 006
30th December, 2000	11.00 a.m.	Dinesh Hall, Ashram Road, Navrangpura, Ahmedabad – 380 009.

Whether special resolutions were put through postal ballot last year, details of voting pattern:

Resolutions at above Annual General Meetings were passed by show of hands. None of the Resolutions placed before the previous AGM required a postal ballot under Section 192A of the Companies Act,

1956. Similarly, no special resolution requiring a postal ballot is being proposed at the ensuing AGM.

During the last 3 years, one Extra Ordinary General Meeting was held on 12th June, 2001.

#### Means of communication :

- Half-Yearly Report is not being sent to each household of shareholders as half yearly results are intimated to stock exchanges.
- (ii) The Quarterly Results are published in the Economic Times-All India Editions and Financial Express Gujarati Edition and are also posted on the Company's web site at www.arvindmills.com.
- (iii) Information released to the press at the time of declaration of results is also sent to all Stock Exchanges where the shares of the Company are listed for the benefit of investors. Moreover, the Company's web site hosts a special page giving information which investors usually seek.
- (iv) Presentations made to institutional investors/analysts are posted on the Company's web site at www.arvindmills.com

# 7. Annual General Meeting:

Date	10th September, 2003
Time	11.00 A.M.
Venue	Thakorebhai Desai Hall, Near Law Garden, Ellisbridge, Ahmedabad – 380 006

# 8. Financial Calendar:

The Financial Year of the Company is for a period of 12 months from 1st April to 31st March.

First Quarter results : By end of July, 2003.

Second Quarter results : By end of October, 2003

Third Quarter results : By end of January, 2004

Fourth Quarter results/Year end results : By end of May, 2004.

# 9. Book Closure :

Wednesday, the 2nd July, 2003 to Friday, the 4th July, 2003 (both days inclusive)

# 10. Dividend payment Date:

Not Applicable as the Board has not recommended any dividend for the financial year.

# 11. Listing on Stock Exchanges:

Shares of the Company are listed on the following Stock Exchanges.

Sr. No.	Name of the Stock Exchange	Address
1.	The Stock Exchange – Ahmedabad (Regional Stock Exchange)	Kamdhenu Complex Opp.Sahajanand College Panjarapole, Ahmedabad-380 015
2.	The Stock Exchange – Mumbai Code: 101	Phiroze Jeejeebhoy Tower, Dalal Street Mumbai – 400 001
3.	The Calcutta Stock Exchange Association Ltd.	7, Lyons Range, Calcutta – 700 001
4.	The Delhi Stock Exchange Association Ltd.	DSE House, 3/1 Asaf Ali Road, New Delhi – 110 002.
<b>5</b> .	Bangalore Stock Exchange Ltd.	Stock Exchange Towers, 51, 1st Cross J.C. Road, Bangalore – 560 027
6.	National Stock Exchange of India Ltd. Code: ARVIND	Exchange Plaza, 5th Floor Plot No.C/1, G. Block Bandra – Kurla Complex Bandra (E) Mumbai – 400 051
7.	The Luxembourg Stock Exchange (Listing of GDS)	11, Avenue de la Porte-Neuve L-2227 Luxembourg

The Company has paid Annual Listing Fees for the year 2003-2004 to the above Stock Exchanges.



# 12. Market Price Data:

The data on price of equity shares of the Company are as under:

High, Low during each month in last financial year and Performance in comparison to broad-based indices such as BSE Sensex and NSE Nifty:

	Share BS	•	BSE S	ensex	Volumes		price SE	NSE	Nifty	Volumes
Month	High (Rs.)	Low (Rs.)	High	Low	No. of shares	High (Rs.)	Low (Rs.)	High	Low	No. of shares
Apr-02	18.90	13.55	3,538	3,297	9578419	17.50	13.50	1153	1073	13071107
May-02	19.25	14.70	3,478	3,098	4961429	19.30	14.70	1137	1020	8375372
Jun-02	23.80	15.80	3,378	3,149	13541564	23.90	15.90	1102	1029	23996314
Jul-02	27.30	17.70	3,367	2,932	12992292	27.30	22.40	1087	944	25021126
Aug-02	24.90	20.80	3,185	2,932	6920830	24.80	20.70	1013	936	12832926
Sep-02	24.25	20.05	3,228	2,974	3906063	24.20	20.30	1025	960	6882208
Oct-02	22.45	19.25	3,039	2,828	2670519	22.50	19.30	984	920	4503846
Nov-02	24.75	20.05	3,246	2,929	4509130	24.50	20.00	1057	946	7285136
Dec-02	25.00	21.30	3,414	3,187	3461194	25.00	21.00	1104	1034	5506940
Jan-03	24.80	20.75	3,417	3,199	9174969	24.90	21.00	1106	1026	12859794
Feb-03	23.35	20.05	3,342	3,218	5253791	23.40	18.20	1076	1034	8126103
Mar-03	22.80	18.50	3,312	3,040	3375999	22.40	18.80	1071	974	6122995

# 13. Registrars and Transfer Agents:

Pinnacle Shares Registry Private Limited AAA Hospital Premises Naroda Road Ahmedabad – 380 025.

Contact Persons: Mr. Gautam V. Shah/Mr. Girish Patel

Phone Numbers: 079- 2200582/2204226

E-mail: gautam.shah@psrpl.com

# 14. Delegation of Share Transfer Formalities :

Since the Company's shares are compulsorily traded in the demat segment on stock exchanges, bulk of the transfers take place in the electronic form.

For expediting physical transfers, the Board has delegated share transfer formalities to certain officers of the Company who attend to them at least 3 times in a month. Physical transfers are effected within the statutory period of one month. The Board has designated the Assistant Company Secretary as the Compliance Officer.

# 15. Shareholding Pattern as on 31st March, 2003:

Sr. No.	Category	No. of shares held	Percentage of Shareholding
	Holding of Promoter Group ('Group' as per MRTP Act, 1969)	·	
1.	Individuals:		
•	Mr. Arvind N. Lalbhai	101852	0.1%
	Mr. Sanjay S. Lalbhai	50397	0.0%
	Mr. Niranjan N. Lalbhai	152	0.0%
:	Mr. Samveg A. Lalbhai	52898	0.0%
	Mr. Shrenik K. Lalbhai	35831	0.0%
	Relatives of above Individuals*	141610	0.1%
2.	Major Bodies Corporate and Trusts :	101852 50397 152 52898 35831	
	Textilespace Technologies Limited	68993886	39.2%
-		10027624	5.7%
		4536076	2.6%
			1.0%
:	<u></u>		0.3%
	Altair Investment Limited		0.3%
			0.6%
			0.2%
			0.2%
i.			0.1%
	<u></u>		0.1%
			0.1%
-:	<u></u>		0.1%
			0.1%
			0.1%
			0.1%
			0.0%
Textilespace Technologies Limited AML Employees Welfare Trust Agrimore Limited Amazon Investments Limited Acropolis Investments Limited Altair Investment Limited Anshuman Holdings Private Limited Anubhav Investments Limited Avishkar Finance and Trade Limited Anukul Investment Limited Anukul Investment Limited Ameer Trading Corporation Limited Adore Investment Limited Adore Investments Limited Adore Investments Limited Affection Investments Limited Affection Investments Limited Affection Investments Limited Lalbhai Realty Finance Private Limited Anagram Securities Limited Enagram Online Limited Sanjay Family Trust AML Management Employees We  3. Other Entities* Total Promoter Group holding Non Promoter holding  Mutual Funds and UTI			0.0%
		<del></del>	0.0%
			0.0%
			0.0%
	h		
			0.0%
			0.0%
			0.0%
3.			0.1%
		89879939	51.0%
	<u> </u>	000010	0.50/
			0.5%
	Banks, Financial Institutions, Insurance Companies		6.1%
			0.7%
7.	GDR		1.4%
8.	Private Corporate Bodies		8.6%
9.	Indian Public		31.7%
	Total Non-Promoter holding	86292447	48.98%
	GRAND TOTAL	176172386	100.00%

The names of 'Relatives of above Individuals' and 'Other Entities' are as per disclosures made as on 31st March, 2003 under the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 1997.



# 16. Distribution of shareholding as on 31st March, 2003:

	PHYSICA	AL MODE	ELECT	RONIC MODE	TOTAL	%	TOTAL	%
No. of shares	No. of holders	No. of shares	No. of holders	No. of shares	No. of holders		No. of shares	
1 to 500	96799	9123197	71175	13123239	167974	90.2%	22246436	12.6%
501 to 1000	1480	1043471	8733	7254762	10213	5.4%	8298233	4.7%
1001 to 2000	445	605485	3823	5903145	4268	2.3%	6508630	3.7%
2001 to 3000	103	255300	1296	3342495	1399	0.8%	3597795	2.0%
3001 to 4000	35	124129	549	1965957	584	0.3%	2090086	1.2%
4001 to 5000	24	108613	522	2343513	546	0.3%	2607726	1.5%
5001 to 10000	25	158410	691	5120433	· 716	0.4%	5278843	3.0%
Above 10001	21	1652661	510	123891976	531	0.3%	125544637	71.3%
Total	98932	13071266	87299	163101120	186231	100%	176172386	100%

## 17. Dematerialisation of shares and liquidity:

The Company's shares are available for dematerialisation on both the Depositories viz. National Securities Depository Limited (NSDL) and Central Securities Depository Limited (CSDL). Triple Plus Debentures have been admitted on NSDL for demat.

Shares of the Company are compulsorily to be delivered in the demat form on Stock Exchanges by all investors. As on 31st March, 2003, 163101120 shares representing 92.58% of the issued capital have been dematerialised by investors and bulk of transfers take place in the demat form.

# **Demat ISIN Numbers:**

: INE034A01011 Equity Shares fully paid

Secured Redeemable Non-Convertible

Triple Plus Debentures INE034A07026

Zero Coupon Secured Optionally

INE034A08016

Convertible Debentures

13% Secured Redeemable Non-Convertible Debentures INE034A08024

6% Non-Convertible Cumulative

Preference Shares INE034A04015

(Issued on 1st January, 2001)

6% Non-Convertible Cumulative ...

Preference Shares : INE034A04023

(Issued on 30th March, 2001)

# 18. Outstanding GDRs/ADRs/Warrants or any convertible instruments and conversion date and likely impact on equity:

As on 31st March, 2003, 25,29,820 GDRs (previous year 26,62,370) are outstanding. Each GDR represents one underlying equity share. On the same date, 1,80,49,314 Warrants (previous year: nil) are outstanding and each warrant entitles the holder to purchase one equity share before June, 2003, Also, 1,73,897 Optionally Convertible Debentures (previous year: nil) are outstanding and each debenture entitles the holder to purchase six equity shares before November, 2003.

#### 19. Plant Locations:

- Naroda Road, Ahmedabad 380 025, Gujarat (Two Units)
- Santej, Taluka Kalol, Dist. Mehsana 382 721, Gujarat
- Khatrej, Taluka Kalol, Dist. Mehsana 382 721, Gujarat
- Khokhra, Memdabad, Ahmedabad 380 008, Gujarat
- Gut No. 172, Daravali Village, Taluka Mulshi, Dist. Pune - 412 018, Maharashtra.
- Whitefield Road. Mahadevapura post. Bangalore - 560 048.

# 20. Unclaimed Dividend

- Pursuant to Section 205A of the Companies Act, 1956, unclaimed dividends upto and including the financial years 1993-1994 have been transferred to the General Revenue Account of the Central Government. Shareholders who have not encashed their dividend warrants relating to any financial year upto 1993-1994 are requested to claim the amounts from the Registrar of Companies, Guiarat, ROC Bhavan, Near Ankur Bus Stand, Naranpura, Ahmedabad 380 013 in the prescribed form. Investors may write to the Secretarial Department of the Company or the Registrars and Transfer Agents for a copy of the form.
- Pursuant to the provisions of Section 205A(5) of the Companies Act, 1956, dividends for the financial years ended 31st March, 1996 and thereafter, which remain unclaimed for a period of 7 years will be transferred by the Company to the Investor Education and Protection Fund (IEP Fund) established by the Central Government pursuant to Section 205C of the Companies Act, 1956.

Information in respect of such unclaimed dividend when due for transfer to the said fund is given below:

Financial year ended	Date of declaration of Dividend	Due date for transfer to IEP Fund
31.03.1996	20.09.1996	06.11.2003
31.03.1997	10.09.1997	27.10.2004
31.03.1998	22.09.1998	08.11.2005

Shareholders who have not so far encashed the dividend warrant(s) are requested to seek issue of duplicate warrant(s) by writing to the office of the Registrar and Transfer Agents, M/s. Pinnacle Shares Registry Pvt. Ltd. Shareholders are requested to note that no claims shall lie against the said Fund or the Company in respect of any amounts which were unclaimed and unpaid for a period of seven years from the dates that they first became due for payment and no payment shall be made in respect of any such claims.

#### 21. Nomination Facility:

Shareholders holding shares in physical form and desirous of making a nomination in respect of their shareholding in the Company, as permitted under Section 109A of the Companies Act, 1956 are requested to submit the prescribed Form 2B for this purpose. Shareholders may write to the Secretarial Department of the Company for a copy of the Form.

# 22. Address for correspondence :

Shareholders may correspond with the Company at the Registered Office of the Company or at the office of Registrars and Transfer Agent of the Company:

The Arvind Mills Limited Secretarial Department Naroda Road, Ahmedabad – 380 025. Phone Nos: 079-2203030/2200206

Fax No.: 079-2201608 e-mail: investor@arvind.com

Web site address: www.arvindmills.com

Pinnacle Shares Registry Pvt. Ltd. Registrars and Transfer Agent AAA Hospital Premises

Naroda Road, Ahmedabad-380 025. Phone Nos. : 079-2200582/2200338

Fax No.: 079-2202963

e-mail: gautam.shah@psrpl.com

The above Report has been placed before the Board at its meeting held on 29th May, 2003 and the same was approved.

For and on behalf of the Board

Sanjay S. Lalbhai

Javesh K. Shah

Managing Director

Director and Chief Financial Officer

Place : Mumbai Date : 29th May, 2003

# The Transfer of the Charles of the Conditions of Colors (and Colors)

# To the Members of The Arvind Mills Limited Ahmedabad

We have examined the compliance of conditions of Corporate Governance by THE ARVIND MILLS LIMITED, for the year ended on 31st March, 2003, as stipulated in clause 49 of the Listing Agreement of the said Company with stock exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to a review of the procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us and the representations made by the Directors and the management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in Clause 49 of the abovementioned Listing Agreement.

As required by the Guidance Note issued by the Institue of Chartered Accountants of India, we have to state that the Registrars and Share Transfer Agents of the Company have maintained records to show Investors' Grievances against the Company and have certified that as on 31st March, 2003 there were no investor grievances remaining unattended/pending for a perioid exceeding one month.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For **SORAB S. ENGINEER & CO.** 

Chartered Accountants

N.D. ANKLESARIA Partner

Mumbai, 29th May, 2003



# and analysis

# DISCLAIMER

Readers are cautioned that this discussion and analysis contains forward-looking statements that involve risks and uncertainties. When used in this discussion, the words "anticipate," "believe," "estimate," "intend," "will," and "expected" and other similar expressions as they relate to the Company or its business are intended to identify such forward-looking statements. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise. Actual results, performances or achievements and risks and opportunities could differ materially from those expressed or implied in such forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements that speak only as of their date. The following discussion and analysis should be read in conjunction with the Company's financial statements included herein and the notes thereto.

### **OVERVIEW**

The Company is the largest cotton textiles manufacturer and exporter in India and a leading player in the branded garments in the domestic markets through its subsidiaries. The Company's principal businesses consist of manufacturing and marketing of Denim fabric, Shirting fabric, Shirts, Knitted fabric and garments.

The Company has reported its highest ever Operating Profits, Cash Accruals and Net Profits recorded since inception of the company in 1931. The Company had earlier recorded its best performance in 1996-97, since then Company was on expansion drive and then went through a rough patch. But Company's strategy of enriching its product mix and client mix for its Denim fabrics and optimizing the operations of its Shirting fabrics business have paid rich dividends over long period. The gains from business re-engineering coupled with debt restructuring, have helped the Company to emerge stronger with a positive outlook.

#### FINANCIAL PERFORMANCE AND REVIEW

The summarized profit and loss account is given in following table:

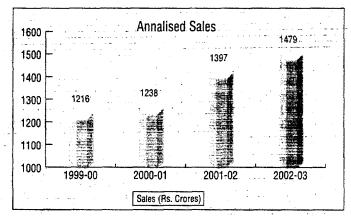
Rs. Crore

Period ending		ed March, 2003 months	Year ended March, 2002 6 months	
	Rs.		Rs.	
Total Income	1479		699	
Raw Materials	567	38%	262	38%
Direct Materials	120	8%	54	8%
Power, water, fuel	158	11%	74	11%
Salaries & wages	102	7%	47	7%
Decrease/(Increase) in stock	(36)	(2%)	34	5%
Other overheads	151	10%	90	13%
Total cost of sales	1061	72%	561	80%
Operating Profit	418	28%	138	20%
Other Income	12		15	-
Net Interest & Finance Cost	153		58	
Cash Accrual	277		94	
Depreciation	148		74	
Profit before tax	129	9%	20	3%

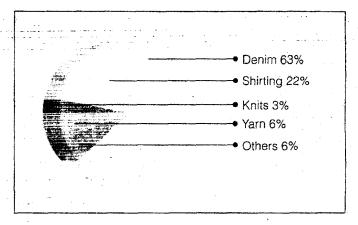
## Sales and Operating Income

Sales and Operating Income for the period ended 31st March, 2003 were Rs. 1479 Crore as compared to Rs. 699 Crore for six month period ended

31st March, 2002 with an annualized growth of 6 %. Export Sales, were 53% of total sales for period ended 31st March, 2003.



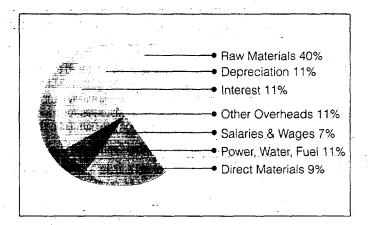
Denim contributed 63% of total revenue and grew at 3% over last year. Major reason for improved revenue is increased proportion of value added fabrics in Denim, which resulted into higher price realization, aided by resurgence in demand of Denims globally. Denim realizations increased by 7% from 95.8 Rs. / Mtr for six month period ended 31st March 2002 to 102.2 Rs. / Mtr for the period ended 31st March, 2003.



Shirting fabrics and Shirts contributed 22% of total revenue with almost full capacity utilization being achieved. Shirting Fabrics volume grew by 14% over the last year.

Knitted fabrics and garments contributed 3% of total revenue.

# **Expenses**



# Raw Material

Main raw material for the Company is cotton and the year under review has seen favourable prices of cotton, which resulted into lower cost of cotton. The cost of cotton reduced by 4% from 47.36 Rs:/Kg for the period ended 31st March, 2002 to 45.28 Rs. / Kg for the period ended 31st March, 2003. During the year under review, cotton prices touched almost twenty year low for domestic and international markets. However, the cotton prices shot up in the later part of the year. Cotton is an agro product with commodity characteristics. Cotton output and as a result its prices mainly depend upon the weather condition and hence it is difficult to project the trend.

The Consumption of bought out yarn, another important input for the

Company's products, went up by 31% on annualized basis at Rs. 115 Crore for the period ended 31st March, 2003 compared to Rs. 44 Crore for the six month period ended 31st March, 2002. The Company has also purchased grey cloth to process it and sell it further, which is Rs. 33 Crore for the period ended 31st March, 2003.

Due to increased consumption of yarn and grey cloth, total raw material cost for the year 2002-03 is increased by 8% on annualized basis at Rs.567 Crore compared to Rs. 262 Crore for the six month period ended 31st March, 2002. Raw materials to sales ratio for the period ended 31st March, 2003 was 38% compared to 37% for the six month period ended 31st March, 2002.



#### **Power and Fuel**

The Company has its own captive power plants, which run on Naphtha. The cost of power and fuel is Rs. 158 Crore for the year 2002-03 compared to Rs. 74 Crore for the year 2001-02. The increase of 7% in total utility cost is mainly due to increased price of Naphtha. It is a petroleum product and the prices are volatile. The cost of naphtha for the Company was Rs. 13.4 per kg for the year 2002-03 compared to 12.3 Rs. / Kg for the year 2001-02, which shows the increase of 9%.

Company entered into forward contracts with some suppliers, which helped to hedge the cost to some extent.

## **Direct Materials**

The cost of direct materials is Rs. 120 Crore for the year 2002-03 compared to Rs. 54 Crore for the year 2001-02, which is increased by 12% on annualized basis. The increase is mainly because of higher consumption of dyes and chemicals and other stores items on account of increased manufacturing of differentiated products.

# Salary and Wages

The Salary and Wages is Rs. 102 Crore for the year 2002-03 compared to Rs. 47 Crore for the year 2001-02. It registered an increase of 9% mainly on account of outflow due to performance linked incentive scheme.

#### Other Overheads

Overheads which include other administrative expenses to support the Company's operations was Rs. 151 Crore for the year 2002-03 compared to Rs. 89 Crore for the year 2001-02. It is decreased by 15% on annualized basis. The reduction is mainly on account of increased thrust on cost reduction and efficient utilization of existing resources. The figures for the last year includes loss on sales of fixed assets amounting to Rs. 12 Crore, which was exceptional expense.

# **Operating Profits**

Backed by improved revenues and lower operating costs, Company registered a 50% increase on annualized basis in its operating profits. The operating profit for the period ended 31st March, 2003 is Rs. 418 Crore against Rs. 139 Crore for six month period ended 31st March, 2002. The operating margins improved from 20% for six month period ended 31st March, 2002 to 28% for the period ended 31st March, 2003.

#### Other Income

Other Income for FY 2002-03 declined by Rs. 2 Crore from Rs. 14 Crore for FY 2001-02 to Rs. 12 Crore.

### Interest and Finance Cost

The Company has successfully completed its debt restructuring exercise in the current financial year, which reduced the total long term debt by Rs. 347 Crore. The remaining restructured debt is having lower rate of interest compared to contracted rate. This resulted into the reduced interest cost.

The interest and finance cost is Rs. 153 Crore for the year 2002-03 compared to Rs. 59 Crore for the year 2001-02, which was net of interest income of Rs. 15 Crore earned on fixed deposits kept for payment under debt buyback scheme.

# Depreciation

The depreciation was Rs. 148 Crore for the year 2002-03 compared to Rs. 74 Crore for the year 2001-02. There is no change in the method for depreciation.

#### **Net Profit**

Backed by a strong operating profit growth, the Company registered a growth in Net Profit by 219% on annualized basis. The Net Profit for the period ended 31st March, 2003 is Rs. 129 Crore against Rs. 20 Crore for six month period ended 31st March, 2002. The Net Profit Margins improved from 3% for six month period ended 31st March, 2002 to 9% for the period ended 31st March, 2003. The Cash Profit for the period ended 31st March, 2003 is Rs. 278 Crore against Rs. 94 Crore for six month period ended 31st March, 2002.

#### Shareholders' Funds

During the year, share capital increased by Rs. 39 Crore, which was mainly on account of unpaid allotment money amounting Rs. 36 Crore of the right issue of last financial year and warrants amounting to Rs. 3 Crore converted into equity. Reserves and surplus increased by Rs. 22 Crore to Rs. 820 Crore at the end of the FY 2002-03 against Rs. 798 Crore at the end of the last financial year.

#### **Borrowings**

Total borrowings is reduced by 18% at Rs. 1340 Crore at the end of the year 2002-03 compared to Rs. 1639 Crore at the end of the year 2001-02, on account of debt buyback under debt restructuring scheme.

Working Capital borrowing as.on March 31, 2003 was Rs. 327 Crore against Rs. 303 Crore at the end of last financial year.

#### Investments

Investments increased by 9% at Rs. 132 Crore at the end of the year 2002-03 compared to Rs. 122 Crore at the end of the year 2001-02. The increase in investment is mainly on account of recent investment made in subsidiaries based at Mauritius for backward integration into Spinning and forward integration into Garmenting to take an advantage of business opportunities.

# **Working Capital and Liquidity**

The net current assets decreased by Rs. 21 Crore from Rs. 689 Crore as on March 31, 2002 to Rs. 667 Crore as on March 31, 2003.

Gross current assets decreased by Rs. 72 Crore from Rs. 987 Crore as on 31st March, 2002 to Rs. 914 Crore as on 31st March, 2003. Gross current liabilities decreased by Rs. 51 Crore from Rs. 298 Crore as on 31st March, 2002 to Rs. 247 Crore as on 31st March, 2003.

The cash and bank balances reduced by Rs. 270 Crore to Rs. 12 Crore as on March 31, 2003 from Rs. 283 Crore as on March 31, 2002. The high level of cash balance for last year was exceptional and mainly due to funds accumulated for the purpose of payment under debt buyback scheme. The Company has bought large quantity of cotton by using the surplus cash it had. This is likely to substantially reduce the negative impact of cotton price increase. The Company has adequate liquidity and financial flexibility to meet its obligations as and when they arise.

Under its textiles segment, the Company has three major product groups - Denim, Shirting, and Knits. The Company manufactures the above fabrics as well as has facilities for manufacturing garments from shirting fabric and knits and is in the process of setting up its garmenting facilities for denim. The discussion on industry structure, prospects and competition is hence done product-category wise.

#### Product Group - Denim

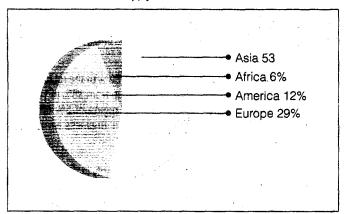
#### **Industry Structure - Global**

After a period of low growth in 1997 to 1999, the global denim market is estimated to be growing at a rate of 3-4% per annum. This has been led by a higher growth in women and children segments. This has changed the structure of the industry by enhancing denim's acceptability as a fashion product.

Thus, the resurgence of Denim with focus on fashion has changed the

Geographical distribution of the same can be seen in graphs.

Supply Universe



# **Industry Structure - Domestic**

Domestic market for denim is around 70 million meters per annum and is estimated to be growing at around 6-7% per annum. It is mainly divided into Domestic Brands, Dealers and also Garment Exporters, who manufacture apparel for exports.

The domestic denim capacities are estimated at 220 million meters with Arvind Mills having a dominant market share.

With quota dismantling due in 2005, capacities are being built up in garmenting. Many international brands and retailers like Gap, Levi's, JCPenny, Wal-Mart and many others are setting up offices in India, to adapt their sourcing pattern to the emerging opportunity.

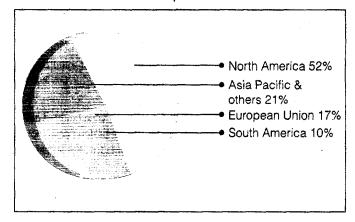
This is likely to enhance opportunities for denim in the domestic market also. With higher disposable income, the growth in domestic market is also envisaged.

business from that of a simple traditional mill based product with focus on production to a complex structure involving product development. Every stage of the manufacturing process has multiple variables, which, when altered, can lead to creation of a different variety of denim. This has been used by leading producers to develop newer products, by changing the composition and mix of yarns used (spinning technology, blends), weaving and finishing. These new products command a premium over basic denim as leading global apparel brands compete to bring in the latest and innovative garment into the market.

Thus, the market has shifted from plain basic denim to a mix of plain and differentiated denim.

Besides this, with the resurgence in demand, overall, demand supply situation has improved. Current global denim capacity is estimated to be around 4.4 billion meters out of which effective operational capacity is around 4.0 billion meters. Against this capacity, the current consumption level is 3.9 billion meters.

# Consumption Pattern



# Competition

Arvind Mills is the only Company having noticeable presence in all the continents, competing with all local and global players. Major competition comes from China, Taiwan, Turkey, Brazil, and Italy etc. although comparable players are primarily USA based. However, with the higher cost structure, the US mills have gone through difficult times.

Companies in Turkey, Taiwan and to some extent China are emerging as stronger competitors.

Arvind Mills also enjoys significant market share in domestic market.

# **Initiatives & Developments**

Arvind Mills, in recent years, has focused on product developments, which has helped it in enhancing its product/customer mix and achieve better realizations. The Company has a dedicated R&D team comprising of textile professionals including international consultants working on ongoing



product development. The Company produces over 4 mn meters of denim in product development and R&D runs with almost 2 new products being developed every day.

# **Product Group - Shirting**

#### Industry Structure - Global

The Global market of HVCS (High Value Cotton Shirting) is mainly EU, USA and Japan. Major producers are based in Taiwan, India, Turkey, Indonesia, China, Western Europe and USA. USA is one of the largest markets for Shirting fabrics and Garments with a trend towards import of readymade garments.

The global HCVS market is estimated at. 1.25 billion meters with the industry growing at about 5-6% pa. Fareast, Southeast, South Asia and Central America generally dominate the supply of cotton shirts to USA. For EU, Turkey, South Asia and Western Europe are major sourcing places.

# Industry Structure - Domestic

The domestic market of HVCS is estimated at around 35-40 million meters with domestic capacities being about 65 million meters. Of the total domestic demand, only 15% is actually for domestic consumption with balance getting exported in the form of readymade garments with India having a higher quotas for shirts.

The domestic market is also growing at about 25% per annum and is expected to maintain this growth in tandem with the opportunities available post 2005.

The competitive strength of India in manufacturing wide range of cotton shirting has improved over a period of time. As the preference is moving towards complete packaged garments instead of fabric, the large textile mills are expanding themselves into garmenting.

# Competition

Major competition comes from European and Turkish mills that are similarly placed in terms of their sizes and variety of products they can offer. Mills in China, Hong Kong and Taiwan are competitors in some of the basic and standard product categories where they can compete with their expertise to handle big run-sizes.

Arvind Mills has an edge over its competitors with its dedicated indigo dyed shirting capacity. It is also the largest and dominant domestic player.

# **Initiatives & Developments**

The shirting facility with a capacity of 34 million meters per annum at Santej had been commissioned in 1999 and has state of the art machinery and technology. It has the capability to develop and manufacture various varieties of shirtings with innovation and flexibility in sourcing raw materials with excellent supply chain management.

The prime focus of the management initially was to enhance capacity utilization of the shirting unit. The unit achieved almost full capacity utilization in FY 2002-03. The Company has been able to build a wide

customer base by its ability to produce high quality fabric on a consistent

Besides this, the Company is also replicating its denim division strategy of differentiating the product mix and enhancing the customer base further in shirting fabric. The focus is on developing alliances with major apparel brands through constant product innovation and development.

This strategy has resulted in a growth in business volumes from existing clients like Marks & Spencer, Banana Republic, Liz Claiborne, Ann Taylor, The GAP, Zara etc. and initiation of business with new ones in Italy, Spain, the UK and the USA.

The Company has established its shirts manufacturing facility at Bangalore with a capacity of 2.4 million pieces per annum to make it vertical and offer garments instead of fabric to its existing and new customers.

# Product Group - Knits

# Industry Structure - Global

Within textiles, knitted fabric / garment is one of the fastest growing and one of the most promising product groups as consumers worldwide have started preferring it as a premium casual wear. Since Knits have higher fashion sensitivity, retailers prefer to have suppliers in close proximity, hence the knits fabric trade has been transformed into garment trade, to a large extent.

US retail data for the year 2000-01 reflects that 53% of the retail sales in apparel business are in Knits apparel category, up from 38% in 1993-94. The Knits category is expected to grow in the region of 5% offering a promising outlook for Knits in Textile and Apparel Business worldwide.

# **Industry Structure - Domestic**

In India, the Knitting Industry is concentrated primarily in the unorganized sector, with only a handful of large players in the organized sector. Knitting is concentrated primarily in the cities of Tirupur and Ludhiana located in Southern and Northern India respectively.

Knitted garments account for almost half of India's garment (woven and knits) exports. This may partially be due to quota constraints in other categories. Just like any other category of textiles, for knits too the USA and EU are the largest markets. In the coming years, Indian knitting industry's overall annual growth is estimated to be around 15 per cent.

# Competition

From Indian perspective, the competition for the basic/commodity products comes from the unorganized sector based at Tirupur, Ludhiana, Bangalore, Delhi etc. who cater to the lower end of the market. There are few vertically integrated companies which are in a position to offer "one stop shop" garment packages to big brands or big buyers.

Arvind Mills has a competitive edge over other players as it has the capability to produce the entire spectrum of differentiated products like mercerized, stretch, indigos and all types of yarn dyed structures and specialized finishes.

Internationally China, Pakistan, Turkey, Egypt, Philippines are major centers of Knit garments and have equal or higher quota for EU and USA.

# Initiatives & Developments

The Company has taken several initiatives to introduce new products. Differentiation with enriched product mix has resulted in an improved customer mix.

Company has secured large business from major sports labels including Nike, Reebok, Fila etc. besides global brands such as GAP, Old Navy, Capital Mercury etc.

The Company also supplies to most of the domestic premium brands such as Colorplus, Parks, Wills Sport and Madura Garments.

The Company has engaged NIFT for the training and development of its workers on a continuous basis, which has improved the efficiency.

# WTO AND QUOTA DISMANTLING

On December 31, 2004, the Agreement on Textiles and Clothing (ATC) will come to an end. And with it, so will all quotas on apparel or textile import between member states of the World Trade Organization (WTO). This is the current central issue in the world apparel industry.

Since 1947, when the General Agreement on Trade and Tariffs (GATT) was first signed, an increasing proportion of international trade has been regulated by international agreements, designed to ensure countries could erect or maintain barriers to international trade only under mutually agreed terms. Apparel and textiles were not included in GATT provisions. In 1974, the Multi-Fibre Agreement (MFA) was signed, without reference to the GATT, essentially ratifying countries' rights to impose quotas on textile and apparel imports from each other. This was intended to be a temporary measure, allowing rich countries time to restructure their apparel-and textile industries before opening them up to competition from poorer countries.

In practice, the MFA was frequently renewed. In 1994, the GATT signatories signed the ATC committing to phasing out the MFA. Almost simultaneously, the GATT was replaced by the World Trade Organization. Further, at 2001 WTO meeting at Doha, member nations agreed to dismantle the quotas and liberalize other trade protection measures such as import duty reduction.

The most important underlying principles of the ATC are:

- that quotas would be phased out to an agreed timetable (16% of imports quota-free by 1/1/95, a further 17% by 1/1/98, a further 18% by 1/1/02 and the remaining 49% by 1/1/05).
- that there would be no extension date.
- that the ATC would be binding only on trade between WTO member states
- that there would be temporary provisions while the ATC was in force, for monitoring progress and managing disputes.

 international trade in apparel and textiles would, from 1/1/05, be subject to the same procedures for dispute management and emergency measures as other trade categories. There would be no "replacement" for the MFA or ATC.

Because of the quotas, otherwise cost efficient Asian countries like India, China, Indonesia and Pakistan, are held back from exporting to lucrative markets almost across the board. They are likely to be the biggest beneficiaries, post 2005. Currently, only four economies apply quotas on textiles or apparel, namely the US, EU, Canada and Turkey. The US and the EU are the most lucrative markets in terms of volumes and margins, and the abolition of quotas will generate immense opportunity for global exporters.

Having the requisite capabilities to produce world-class apparels and export them to the quality-conscious US and EU markets, upon abolition of quotas and the proposed liberalization of the import duties the Asian countries will be largely benefited. The Company anticipates that due to cost advantage to Asian suppliers, there would be an increase in preference for them in USA and Europe, the benefit of which can be passed on to customers.

The government of India has recognized the importance of this sector and in order to give boost to the industry, has taken several initiatives such as removing fiscal distortions, setting up Textile Parks and providing fiscal incentives for modernization and expansions.

# COMPANY'S GROWTH PROSPECTS

The Company believes that abolition of quota will be a turning point for the textile industry in India in general and Arvind Mills in particular.

India is one of the most cost efficient producers of garments in the world as significant portion of the cost of converting fabrics into garments is manpower cost.

Arvind is uniquely poised to take the advantage of the opportunity. It has established itself as a quality supplier of fabrics to the leading brands of the world. It is planning to move up the value chain and supply garments to international customers. To this effect, it has already vertically integrated itself partially. Approximately 12% of shirting fabrics are converted into shirts and 16% of its knits production is sold as knit garments. Through its subsidiary company in Mauritius, it is entering the business of supply of jeans made out of denim fabrics.

Going forward, it plans to increase its vertical integration in all the product groups —denim, shirtings and knits- over next few years.

# **RISK MANAGEMENT**

The Company faces general risks inherent in any business including political, legal, geographical, economical, environmental etc and takes appropriate steps to mitigate them and reduce their impact to the extent possible.

Some of the significant risks specific to the Company's business and operations are detailed below:



#### **Product Concentration**

The Company's product portfolio was historically dominated by Denim, which to some extent is a cyclical business. On one hand, denim prices could vary with changes in the demand supply scenario. On the other hand, this has no or limited correlation with two of the key inputs, cotton and naphtha, both of which are commodities with inherent price volatility.

The Company was adversely impacted in 1997-99 when denim realizations dropped and input costs increased.

The Company's strategy to de-risk its business portfolio includes :

- Continuous differentiation in product mix and enhancing key customer relationships to de-commoditise the denim business and reduce cyclicality
- reduced dependence on denim by increased thrust on Shirting and Knits
- focus on higher value added garments business.

#### **Cotton Costs**

Cotton is the key input for the Company's products and accounts for almost 25% of sales. Cotton being an agro-product, it is difficult to predict the prices, which have been volatile.

The Company has strengths in cotton procurement and usage.

The Company has developed technical capabilities in using lower grade cotton available in India, for manufacture of quality yarn and fabric. Ability of the Company to use variety of cotton allows it to keep cotton costs under control even when cotton prices move up, as is currently the case.

The Company has taken various initiatives such as recycling cotton waste to contain the cost of cotton.

The Company has already covered cotton for its requirements till November, 2003 in November, 2002-Jan 2003. Cotton prices have moved up significantly since then.

# Naphtha/Fuel

Volatility in naphtha prices directly affects utility cost. Naphtha prices have been volatile in line with oil prices. The Company uses various hedging mechanisms to reduce the impact of volatility. It is also evaluating options for afternative fuels like gas to run its captive power plants, which can reduce the cost dramatically and is in active discussions with a few suppliers.

# Foreign Exchange Fluctuations

52% of the Company's turnover is in form of direct exports. Close to 70% of exports are in denominated in US Dollars and 25% are in EURO. The Company also imports some of its raw materials besides machineries and spares as required apart from having foreign currency borrowings.

The foreign exchange markets are volatile. As the Company is a net foreign exchange earner, any appreciation of the Rupee against foreign currencies can impact its margins.

The Company actively manages its foreign exchange exposures and uses various hedging mechanisms with a view to reduce the impact of the volatility of the exchange rates.

The Company has a policy and system in place to manage its various risks. In order to further strengthen them, the Company has commissioned an expert agency to advise the Company on some of the risks.

# **INTERNAL CONTROL SYSTEMS**

The Company has well defined and institutionalized business processes with effective control systems to ensure that assets and interests of the Company are safeguarded.

The Company has been using Enterprise Resource Planning (ERP) package of SAP, a leading supplier of ERP packages worldwide having its own method of controlling each transaction and system thereof.

The Company has a special task force working on budgetary controls. Each business division is responsible for preparation of the budget, which is reviewed along with the performance on monthly basis and corrective actions, wherever needed, are taken to ensure compliance. Considering the size and nature of operations of the Company, the overall control systems are adequate to meet the requirements.

The Company also has its own internal audit team comprising of qualified professionals as well as external audit firms retained by the Company to monitor business processes and risks associated with them.

# **DEVELOPMENTS ON HUMAN RESOURCES AND INDUSTRIAL RELATIONS**

The year under review has seen a change in the policies and procedures, necessitated by the need to make the organization high performing and successful. The Company has always valued its human resources and believes in unlimited potential of each employee.

The Company's performance linked group incentive scheme has given positive results and hence teamwork is accepted as a concept within the Company. Variable compensation has been also accepted and various divisions, to attain targets, have put great amount of efforts. The basic purpose of the scheme, to create a performance and profit driven culture and simultaneously create an environment to enhance teamwork and build business focus, is being served. The Scheme has been modified to make it more challenging by introducing stretched target with additional rewards and recognition to further enhance the profitability by optimum utilization of resources and ultimately sustain competitive advantage within the industry to emerge as a leader. Industrial relations at the Company continue to be cordial.

### SUBSIDIARY COMPANIES

# **Arvind Products Limited (APL)**

APL, a 50.2% subsidiary, is engaged in manufacturing & marketing voiles fabrics, gabardine fabrics. It also makes yarns mainly for consumption by Arvind Mills.

The Company has performed well and EBIDTA improved by 282% at Rs. 64 Crore for the period ended 31st March, 2003 compared to Rs. 17 Crore for the six month period ended 31st March, 2002. The margin improved to 17% from 10%. The company has turnaround during the current year and has reported Net Profit of Rs. 0.5 crore in FY 2002-03 compared to Net Loss of Rs. 24.1 Crore for the 6 month period ended 31st March, 2002.

The Company benefited from the improved performance of voiles business and reduction of interest cost on account of debt restructuring. The gabardine business, which did not perform and had led to losses in recent past, has shown improvement in the later part of year and is expected to do better in the coming year.

# Arvind Overseas (Mauritius) Limited (AOML)

AOML, a 100% subsidiary, is engaged in manufacturing denim fabrics in Mauritius.

AOML reported an EBIDTA of Rs. 6 Crore for the period ended 31st March, 2003 compared to Rs 12 Crore of EBIDTA for six month period ended 31st March, 2002. The reduction in profits is mainly due to lower volumes on account of problems in Madagascar. AOML reported a Net Profit of Rs. 1 crore during the current year compared to Net Profit of Rs. 5 crore during the previous year.

Mauritius, being an African country, is a strategic location having duty and quota free access of garments to the United States, if the fabric and yarn used for making garments is manufactured in Africa.

In order to take advantage of its strategic location, the Company is setting up a 2.1 Million pieces per annum garment manufacturing plant, expected to be commissioned during FY 2003-04. Besides this, Arvind Mills has set up a new 100% subsidiary called "Arvind Spinning Ltd." to manufacture yarn in Mauritius for AOML.

# Arvind Brands Limited (ABL) and its subsidiaries

ABL along with its two subsidiaries, Arvind Clothing Ltd. (ACL) and Arvind Fashions Ltd. (AFL), is engaged in the business of marketing branded garments in India. These companies own brands like Newport, Flying Machine, Ruggers, Excalibur, Ruf & Tuf etc. It is the licensee in India for "Arrow", "Lee" and "Wrangler" brands.

ABL, on consolidated basis, has reported positive EBIDTA of Rs. 3 Crore for the period ended 31st March, 2003 compared to negative EBIDTA of Rs 34 Crore for six month period ended 31st March, 2002. ABL reported a Net Loss of Rs. 42 Crore for the current year compared to Net Loss of Rs. 68 Crore for 6 month ended 31st March, 2002 – a reduction of 38%.

Improvement in operations of ABL during current year is attributable to shift in focus away from "volume growth" to "profitable growth" which resulted in increased sales realizations across all brands and tighter controls over variable and fixed costs.

Excise duty was levied on branded garments in 2001. At the same time, the unorganized sector was exempt from the duty leading to unfair competition, which impacted the performance of ABL.

Restoration of level playing field coupled with reduction in excise duty in the current Union Budget is expected to significantly benefit ABL. The Company is actively pursuing various options to reduce its finance cost.

# Other subsidiaries

Arvind Worldwide (M) Inc and Arvind Worldwide Inc. (USA) are marketing subsidiaries of Arvind Mills.

Asman Investments Limited and Lifestyle Fabrics Limited do not have any significant operating businesses.

During the year Big Mill Lauffenmuhle GmbH has been wound up and Omnitalk Wireless Solutions Limited and Syntel Telecom Limited have been de-subsidiarised.

to the shareholders

We have audited the attached Balance Sheet of THE ARVIND MILLS LIMITED, as at 31st March, 2003 and also the annexed Profit & Loss Account and Cash Flow Statement of the Company for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

- A. As required by the Manufacturing and Other Companies (Auditors' Report) Order, 1988, issued by the Company Law Board in terms of Section 227 (4A) of the Companies Act, 1956, we annex hereto a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- B. Further to our comments in the Annexure referred to in paragraph 'A' above, we report that:
  - We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - 2. In our opinion, proper Books of Account as required by law have been kept by the Company, so far as appears from our examination of those books.
  - 3. The Balance Sheet, Profit & Loss Account and Cash Flow Statement, dealt with by this report, are in agreement with the books of account.

- 4. In our opinion, the Balance Sheet and Profit & Loss Account dealt with by this report comply with the accounting standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956 to the extent applicable.
- On the basis of written representations received from the Directors, as on 31st March, 2003, and taken on record by the Board of Directors, we report that none of the said Directors are disqualified as on 31st March, 2003 from being appointed as a Director in terms of Clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956.
- 6. In our opinion and to the best of our information and according to the explanations given to us, the said accounts read together with notes thereon give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - (a) in the case of the Balance Sheet, of the state of the affairs of the Company as at 31st March, 2003;
  - (b) in the case of the Profit & Loss Account, of the Profit for the year ended on that date;
  - (c) in the case of the Cash Flow Statement, of the Cash Flows for the year ended on that date.

For **SORAB S. ENGINEER & CO.** *Chartered Accountants* 

Mumbai 29th May, 2003 N.D. Anklesaria Partner

Annexure referred to in paragraph 'A' of the Auditors' Report to the members of the Arvind Mills Limited on the accounts for the year ended 31st March, 2003.

- The Company has maintained proper records to show full particulars including quantitative details and situation of its fixed assets. The fixed assets of the Company have been physically verified by the Management during the year and no serious discrepancies between the book records and physical inventory have been noticed.
- 2. None of the fixed assets have been revalued during the year.
- 3. Physical verification of finished goods, stores, spare parts and raw materials has been conducted by the Management during the year. In our opinion, the frequency of the verification is reasonable.
- 4. In our opinion, the procedures of physical verification of stocks followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
- The discrepancies noticed on verification between the physical stocks and the book records were not material.
- In our opinion, on the basis of our examination of the stock records, the valuation of stocks is fair and proper in accordance with the normally accepted accounting principles and is on the same basis as in the preceding year.
- The Company has not taken any loans, secured or unsecured, from the companies, firms or other parties listed in the register maintained under Section 301 of the Companies Act, 1956 or from the companies under the same management as defined under sub-section (1B) of Section 370 of the Companies Act, 1956.
- The Company has not granted any loans, secured or unsecured to companies, firms or other parties listed in the register maintained under Section 301 of the Companies Act, 1956 and/or to the companies under the same management as defined under sub-section (1B) of Section 370 of the Companies Act, 1956.
- The Company gives loans to its employees who are repaying the principal amount and interest as stipulated.
  - In absence of any stipulations regarding repayment of principal amount in respect of interest free loans and advances given to the subsidiaries and other companies, no amounts have been recovered during the year.
  - In respect of interest free loans given to employee welfare trusts, no stipulations have been fixed for repayment of principal amount.
- 10. In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the Company and the nature of its business for the purchase of stores, raw materials, plant and machinery, equipments and other assets and for the sale of finished goods.
- 11. According to the information and explanations given to us, the transactions of purchase of goods and materials and sale of goods, materials and services made in pursuance of contracts or arrangements entered in the register maintained under Section 301 of the Companies Act, 1956 and aggregating during the year to Rs. 50,000/- or more in

- respect of each party, have been made at prices which are reasonable having regard to prevailing market prices for such goods, materials and services or the prices at which transactions for similar goods, materials or services have been made with other parties or as available with the Company.
- 12. According to the information and explanations given to us, the Company has a procedure for determination of unserviceable or damaged stores, raw materials and finished goods, Adequate provision has been made in the accounts for the loss arising on the items so determined.
- 13. In our opinion and according to the information and explanations given to us, the Company has complied with the provisions of Section 58-A of the Companies Act, 1956 and the Companies (Acceptance of Deposits) Rules 1975 with regard to the deposits accepted from the public.
- 14. In our opinion, reasonable records have been maintained by the Company for the sale and disposal of by products and scraps.
- 15. The Company has an internal audit system, which in our opinion is commensurate with the size and nature of its business.
- 16. We have broadly reviewed the books of account maintained by the Company pursuant to the Rules made by the Central Government for the maintenance of cost records under Section 209 (1)(d) of the Companies Act, 1956 and on the basis of the information received, are of the opinion that prima facie the prescribed accounts and records have been made and maintained. We have not, however, made a detailed examination of these records with a view to determine whether they are accurate or complete.
- 17. According to the records of the Company, Provident Fund and Employees' State Insurance dues have been regularly deposited by the Company during the year with the appropriate authorities.
- 18. According to the information and explanations given to us, there are no undisputed amounts payable in respect of Income-tax, Wealth-tax, Sales-tax, Customs Duty and Excise Duty which have remained outstanding as at 31st March, 2003 for a year of more than six months from the date they became payable.
- 19. According to the information and explanations given to us, no personal expenses of employees or directors have been charged to revenue account other than those payable under contractual obligations or in accordance with generally accepted business practice.
- The Company is not sick industrial Company within the meaning of Clause (0) of sub-section (1) of Section 3 of the Sick Industrial Companies (Special Provision) Act, 1985.
- 21. In relation to trading activities of the Company, damaged goods have been determined and adequate provision for loss has been made in the accounts.

For **SORAB S. ENGINEER & CO.**Chartered Accountants

Mumbai 29th May, 2003 N.D. Anklesaria Partner



			n Crore)		
	Schedule	As at 31.03.2003	As a 31.03.200		
OURCES OF FUNDS					
Shareholders' Funds	em en	248.06			
Share Capital Reserves and Surplus	1 . 2	248.06 819.52	209.55 797.99		
	The second secon	1067.58	1007.54		
Loan Funds					
Secured Loans Unsecured Loans	3 4	1093.88 246.32	1144.70 494.01		
Unsecured Loans	. •	1340.20	1638.71		
70711	·	<del></del>			
TOTAL		2407.78	2646.25		
APPLICATION OF FUNDS					
Fixed Assets	5				
Gross Block		2000.64 438.61	1988.46 293.03		
Less: Depreciation			<del></del>		
Net Block Capital work in progress		1562.03 46.07	1695.43 39.63		
out was the same of the same o		1608.10	1735.0		
Investments	6 7	132.45	121.4		
Current Assets, Loans & Advances Inventories	7	383.38	213.08		
Sundry Debtors		234.35	236.2		
Cash and Bank Balances		12.33	282.7		
Other Current Assets		17.90	20.3		
Loans and Advances		266.29	234.3		
Less: Current Liabilities and Provisions	8	914.25	986.7		
Liabilities	Ü	241.25	292.1		
Provisions		5.77	6.09		
		247.02	298.24		
Net Current Assets		667.23	688.49		
Debit Balance in Profit and Loss Account			101.2		
			101.2		
TOTAL		2407.78	2646.2		
Notes Forming Part of Accounts Cash Flow Statement	15 16				
s per our report attached or SORAB S. ENGINEER & CO.	SANJAY S. LALBHAI	<del></del>	Managing Directo		
hartered Accountants	JAYESH K. SHAH	Director & Ch	nief Financial Office		
.D. ANKLESARIA					
artner	SONALI N. NARASIMHAN	Asst.	Company Secretary		
lumbai, 29th May, 2003					

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	4	Schedule	2002-2003 (12 Months)	(Rs. in Crore) 2001-2002 (6 Months)
INCOME:				
Sales and Operating Income		9	1479.17	698.91
Other Income		10	12.32	14.47
			1491.49	713.38
EXPENSES:				
Raw Materials Consumed	· · · · · · · · · · · · · · · · · · ·	•	494.08	226.62
Purchase of Finished goods			7.92	1.82
Employees' Emoluments		11	101.61	46.28
Others		12	494.00	251.22
Interest & Finance Costs (Net)	•	13	152.79	59.40
Depreciation	•		148.14	74.04
Decrease/(Increase) in Stocks		14	(36.38)	33.74
			1362.16	693.12
Profit for the year			129.33	20.26
Balance as per last year's Balance Sheet	•		(101.21)	(630.89)
Interim Dividend on Preference Shares (Subject to	o deduction of tax)		6.69	_
Transferred from General Reserve				32.59
Transferred from Debenture Redemption Res	serve			20.20
			21.43	(557.84)
Set off Against Reconstruction Reserve			_	456.63
			21.43	(101.21)
Balance carried to Balance Sheet			21.43	(101.21)
Earning Per Share (Note No : 17)			21.43	(101.21)
- Basic			7.08	1.34
- Diluted			6.83	1.34
Notes Forming Part of Accounts Cash Flow Statement		15 16		
As per our report attached For SORAB S. ENGINEER & CO.	SAN	IJAY S. LALBHAI		Managing Director
Chartered Accountants	JAY	ESH K. SHAH	Directo	or & Chief Financial Officer
N.D. ANKLESARIA Partner	SON	VALI N. NARASIMHAN		Asst. Company Secretary
Mumbai, 29th May, 2003				





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	(Rs.	in Crore)		(Rs.	in Crore)
	As at 31.03.2003	As at 31.03.2002		As at 31.03.2003	As at 31.03.2002
SCHEDULE '1': SHARE CAPITAL			GENERAL RESERVE		
AUTHORISED			As per last Balance Sheet	_	32.59
23,00,00,000 Equity Shares (Previous Year 23,00,00,000) of Rs.10/- each	230.00	230.00	Less: Transferred to Profit & Loss Account		32.59
90,00,000 Preference Shares	90.00	90.00		_	
(Previous Year 90,00,000) of Rs.100/- each			RECONSTRUCTION RESERVE As per last Balance Sheet		_
	320.00	320.00	Created under the Scheme of Arrangement	_	456.63
ISSUED & SUBSCRIBED			Less: Set off against Debit Balance of		
EQUITY SHARES			Profit & Loss Account		456.63
17,61,72,386 Equity Shares (Previous Year	176.17	175.96			
17,59,62,404) of Rs.10/- each fully paid up. (2,09,982 Equity Shares of Rs. 10/- each			BALANCE IN PROFIT & LOSS ACCOUNT	21.43	
allotted at a premium of Rs. 5/- per share				819.52	797.99
during the year on conversion of Warrants					
alloted to Lenders)			SCHEDULE '3' : SECURED LOANS		
Less : Unpaid Allotment Money (I) By Directors	_	_	(Note No. 6)  DEBENTURES	53.23	55.88
(II) By Others	0.32	35.91	Add : Funded Interest	1.17	2.65
• • • • • • • • • • • • • • • • • • • •	0.32	35.91	Add: Interest accrued and due (Rs. 44,000/-)	_	0.65
	175.85	140.05		54.40	59.18
(of the above shares 39,44,950 Equity Shares have	1/9.00	140.05	FROM BANKS		
been allotted as fully paid Bonus Shares (Previous Year		-	Cash Credit and other facilities	327.14	303.03
39,44,950 Equity Shares) by way of capitalisation of				327.14	303.03
Reserves and 16,12,268 Equity Shares (Previous Year 16,12,268 Equity Shares) allotted as fully paid in terms			Term Loans	433.12	332.71
of Scheme of Amalgamation without payment being			Add : Funded Interest Add : Interest accrued and due	62.00 —	32.70 6.45
received in cash.)			Tida : Interior door dod and day	495.12	371.86
WARRANT			FROM FINANCIAL INSTITUTIONS AND OTHERS	495.12 187.64	371.66 272.67
1,80,49,315 Warrants (Previous Year NIL) of			Add : Funded Interest & other	101.01	2,2,0,
Rs. 1.50 each ( During the year 1,82,59,297 Warrants were issued at Rs. 1.50 each, of which 2,09,982			Financial Facilities	29.58	129.95
warrants were converted to Equity Shares)	2.71	_	Add: Interest accrued and due		8.01
PREFERENCE SHARES				217.22	410.63
69,50,000 6% Redeemable Cumulative Non-	69.50	69.50		1093.88	1144.70
Convertible Preference Shares of Rs. 100/- each (Previous year 69,50,000 Redeemable				·7#	
Cumulative Non-Convertible Preference			SCHEDULE '4': UNSECURED LOANS		
Shares of Rs. 100/- each)			DEBENTURES		9.00
(Note No. 5 for terms of Redemption)					9.00
	248.06	209.55	Fixed Deposit From		3.00
SCHEDULE '2': RESERVES AND SURPLUS			Public		3.22
CAPITAL RESERVE					3.22
As per last Balance Sheet	0.33	0.33	Loans From		
SHARE PREMIUM ACCOUNT	700.00	774.05	Banks Financial Institutions & Others	196.35 43.60	410.39 49.27
As per last Balance Sheet Add : Share Premium Received	769.66 0.10	771.25	Financial institutions & Others		· ———
Less : Share Issue Expenses Adjusted		1.59	Add : Funded Interest &	239.95	459.66
•	769.76	769.66	other Financial Facilities	6.37	16.76
DEBENTURE REDEMPTION RESERVE			Add : Interest accrued and due	-	5.37
As per last Balance Sheet	28.00	48.20		246.32	481.79
Less: Transferred to Profit & Loss Account		20.20		246.32	494.01
	28.00	28.00			10 1.01

Assets				DEPRECIATION				NET BLOCK		
	As on 31.03.2002	Additions	Deductions	As on 31.03.2003	As on 31.03.2002	Additions	Deductions	As on 31.03.2003	As on 31.03.2003	As on 31,03,2002
Freehold Land Leasehold Land Buildings Machineries Machinery given on lease	273.56 138.48 286.14 .1250.80	1.49 21.46	6.96 5.45	273.56 138.48 280.67 1266.81 8.11	21.25 265.07 1.68	10.73 134.02 0.83	0.29 1.86	31.69 397.24 2.51	273.56 138.48 248.98 869.57	273.56 138.48 264.89 985.73
Motor Vehicles Office Machinery	4.50	1.65	0.75	5.40	0.93	0.58	0.22	1.29	4.11	3.57
& Dead Stocks	26.87	1,51	0.77	27.61	4.10	1.97	0.19	5.88	21.73	22.77
Total	1988.46	26.11	13.93	2000.64	293.03	148.14	2.56	438.61	1562.03	1695.43
Previous Year	2004.52	7.87	23.93	1988.46	220.72	74.04	1.73	293.03		
Capital Work-in-Pro	gress (Including Ad	Ivances for Cap	ital Expenditure)						46.07	39.63
		-							1608.10	1735,06

#### Notes:

Maha Krishna Valley Development

(13.25% Secured Non-Convertible Redeemable Bonds of Rs.1,00,000/- each.)

(47254 units allotted during the year)

Corporation Ltd.

UTI MIP - 1999

Freehold land includes Rs. 13.90 Crore (Rs.13.90 Crore) being the revalued amount of plot of land owned by a society wherein Company has right to its membership.

Buildings includes Rs. 1.26 Crore (Rs. 1.26 Crore) in respect of ownership flats in Co-Operative Housing Society and Rs. 2,500/- (Rs. 3,000/-) in respect of shares held in Co-Operative Housing Society and Rs. 2,500/- (Rs. 3,000/-) in respect of shares held in Co-Operative Housing Society and Rs. 2,500/- (Rs. 3,000/-) in respect of shares held in Co-Operative Housing Society and Rs. 2,500/- (Rs. 3,000/-) in respect of shares held in Co-Operative Housing Society and Rs. 2,500/- (Rs. 3,000/-) in respect of shares held in Co-Operative Housing Society.

	No. of Shares/		. in crore)		No. of Shares/		. in crore)
•	Debentures/	As at	Asat		Debentures/	As at	Asat
CALIFORN F (C) . HUNCOTHICKER ++	Units	31.03.2003	31.03.2002	_	Units	31.03.2003	31.03.2002
SCHEDULE '6' : INVESTMENTS **				-	UTI MMF —		0.27
GOVERNMENT SECURITIES (QUOTED)					(188992 units sold during the year)		
5.5% 2000, Loan (Face Value Rs. NIL)		0.00			INVESTMENT IN SUBSIDIARY COMPANIES		
(Previous Year Rs. 27,300/-)			•		(a) Fully Paid Equity Shares (Unquoted)		•
(Redeemed during the year)					Arvind Brands Ltd. *** 29700007	87.03	87.03
<b>GOVERNMENT SECURITIES (UNQUOTE</b>	nv ·				(Pledged with ICICI Ltd. against loan	07.03	01.00
National Saving certificates	u,	0.00			extended to the above company)		
(Previous Year Rs. 10.000/-)	*	0.00		\$	Asman Investments Ltd. *** 40000		
(Written off during the year)				Φ		_	_
Indira Vikas Patra		0.00			the state of the s	_	_
		0.00			(Shares of US \$ 100 each)	0.07	0.07
(Previous Year Rs. 10,000/-)					Arvind Worldwide Inc., Delaware *** 500	0.01	0.07
(Redeemed during the year)					(Shares without par value) Arvind Overseas (M) Ltd., Mauritius 2147288	38.16	22.00
TRADE INVESTMENTS (UNQUOTED)						30.10	33.02
FULLY PAID EQUITY SHARES		11.			(Shares of Mau Rs.100 each)		
Ahmedabad Cotton Merchants' Co-ope	erativa				(2,99,888 Shares purchased during the year)	6.00	0.00
Shops and Warehouses Society Ltd.	10				Arvind Spinning Ltd., Mauritius 356311	6.02	0.00
(Rs. 2,500/-) (Previous Year Rs. 2,500					(Shares without par value)		
Guiarat Cloth Dealers Co-operative	/- <b>/</b>				(Purchased during the year)		
Shops and Warehouses Society Ltd.	10				(b) Fully Pald Debentures (Unquoted)		
(Rs. 1,000/-) (Previous Year Rs. 1,000					Asman Investments Ltd. *** 5166000		
Art Silk Co.operative Ltd.	,-,				(0% Optionally Convertible Debentures of		
(Previous Year Rs. 17,600/-)	_				Rs. 100/- each.)		
(Written off during the year)					Units of Unit Trust of India (Unquoted) 2640		
Arya Omnitalk Wireless Solutions Ltd.	@ 25000	0.03			(Rs. 34,224/-) (Previous Year Rs. 34,224/-)		
(Previous Year Rs. 1.000/-)	8 23000	0.03			Total	132.45	121.49
Syntel Telecom Ltd. @	2		•		Aggregate value of quoted Investments		***************************************
(Rs. 20/-) (Previous Year Rs. 20/-)	2				At cost price	1.14	1.37
Rayon Mills Commercial Corporation I	**			*	At market price	1.14	1.37
(Previous Year Rs. 5,000/-)	.tu				Aggregate value of unquoted Investments	1.14	1.37
(Written off during the year)						131.31	120.12
(withten our during the year)				*	At cost price		120.12
OTHER INVESTMENTS		-		* *	Listed but not quoted and cost price is taken as marki		othanuina atatad
FULLY PAID DEBENTURES/BONDS/				**	Investments are held as long term investments and va		
UNITS (Quoted)		200			<ul> <li>Revalued and adjusted in 2001-2002 as per the Schen</li> </ul>	ne or Arrangemen	and the direction
* Make Wilder States Services					of High Court.		

0.63

0.47

0.63

0.51

63

514496

of High Court.

Ceased to be subsidiaries during the year.

Previous Year 30,00,000 Equity Shares of Rs. 10/- each. 10,00,000 Equity Shares purchased during the year. As per the order of The High Court of Gujarat dated 7th April, 2003, the paid up capital of Asman Investments Ltd. was reduced from Rs. 4 Crore divided into 40,00,000 Equity Shares of Rs. 10/- each to Rs. 4 lacs divided in to 40,00,000 Equity Shares of Rs. 0.10

each.
Simultaneously the resulting 40,00,000 fully paid up Equity Shares of Rs. 0.10 each have been consolidated into 40,000 Equity Shares of Rs. 10/- each fully paid up.



# Tograhes park of the accounts

	(Rs.	in Crore)			n Crore)
	As at	. As at		As at 31.03.2003	As at 31.03.2002
	31.03.2003	31.03.2002	SCHEDULE '8': CURRENT LIABILITIES & PROVISIONS	01.00.2000	01.00.2002
SCHEDULE '7' : CURRENT ASSETS, LOANS AND ADVANCES CURRENT ASSETS			Current Liabilities Acceptances Sundry Creditors	41.44	31.78
Inventories			- Due to SSI Units	2.85	2.42
Stores and Spares Fuel	24.76 6.59	25.17 7.34	- Others Other Liabilities	125.39 53.39	206.77 29.47
Stock in trade	0.59	1.34	interest accrued but not due on loans	15.84	18.77
Raw Materials	201.92	66.92	Investor Education and Protection Fund shall		
Finished Goods Goods in Transit	86.86 0.08	58.70	be credited by the following amount namely : @ - Unpaid dividend	0.67	0.78
Work-in-Progress	61.99	53.74	- Unpaid Matured Deposits	0.29	0.68
Waste	1.18	1.21	<ul> <li>Unpaid Matured Debentures</li> <li>Warrants issued but not encashed</li> </ul>	0.70	0.35
	352.03	180.57	- warrants issued but not encastied - Interest on Deposits	0.29	0.49
	383.38	213.08	- Interest on Debentures	0.39	0.64
Sundry Debtors (Unsecured)				2.34	2.94
Outstanding for a period exceeding six months			Provisions	241.25	292.15
Considered good Considered doubtful	30.88 0.39	29.69 0.36	Pension	0.80	. 0.88
Less : Provision	0.39 0.39	0.36	Gratuity	2.37	3.00
			Leave Encashment	2.60	2.21
	30.88	29.69		5.77	6.09
Others (Considered good)	203.47	206.56		247.02	298.24
• • • • • • • • • • • • • • • • • • • •	234.35	236.25	On amount is due as on 31st March, 2003 for credit Fund (Fund). The actual amount to be transferred to the		
Cash & Bank Balances Cash on hand	0.38	0.51	on the respective due dates.	(De i	n Crore)
Cheques on hand	0.04	2.52		2002-2003	2001-2002
Funds in Transit	0.55	0.72		(12 Months)	(6 Months)
Bank Balances With Scheduled Banks			SCHEDULE '9': SALES AND OPERATING INCOME Sales	1546.D5	737.52
In Current Accounts			Less : Excise Duty	70.89	40.58
(including Rs. 0.67 crore in unpaid dividend	11.19	5.20		1475.16	696.94
accounts) (Previous Year Rs. 0.78 crore) In Exchange Earners Foreign Currency A/c.	0.09	67.20	Processing Income (Income Tax deducted Rs. 0.02 crore	4.95	1.83
In Cash Credit Account	0.03	1.19	Previous year Rs. 0.03 crore)		
In Saving Accounts (Rs. 33,348/-) (Previous year Rs. 33,348/-)			(Loss) on forward exchange contracts (Exports)	(1.80)	(0.04)
In Fixed Deposit Accounts	0.05	205.37	Other Operating Income	0.86	0.18
(Rs. 0.03 crore lodged with banks as security for				1479.17	698.91
guarantee facility and (Rs. 38,848/-) lodged with Court for ESI case Previous year Rs. 0.50 crore			SCHEDULE '10': OTHER INCOME Income from investments (Gross)		
and (Rs. 38,848/-) respectively)			From Government Securities (Rs. 10,000/-)	<del>-</del>	
	11.36	278.96	From Other Investments (Income Tax deducted Rs. 0.01 crore	0.14	0.06
	12.33	282.71	Previous year Rs. Nil)		
Other Current Assets			Other Income	9.47	4.58
Interest accrued Other receivables	0.06 17.84	0.34 19.98	Rent (Income Tax deducted Rs. 0.02 crore	0.11	0.16
Other receivables		<del></del>	Previous year Rs. 0.03 crore)		
	17.90	20.32	Profit on sale of investments Excess Provision No Longer required (Net)	0.04 2.56	0.00 9.67
LOANS & ADVANCES (Unsecured, Considered good unless stated Otherwise) Loans & Advances				12.32	14.47
Advances Receivable in cash or kind or			SCHEDULE '11': EMPLOYEES' EMOLUMENTS Salaries, Wages, Bonus and Gratuity	86.34	39.58
for the value to be received	83.09	92.56	Contribution to Provident Fund and Other Funds	11.75	5.61
Other Loans	27.53	21.16	Welfare expenses	2.33	0.97
Loans and Advances to Subsidiary Companies	110.62 154.16	113.72 107.64	Directors' Pamunaration	100.42	46.16
Advance tax paid	1.51	13.01	Directors' Remuneration Directors' Commission	0.88 0.31	0.12 0.00
	266.29	234.37	(Note No:2)	1.19	0.12
	914.25	986.73		101.61	46.28
			·		

	(Rs. i	in Crore)
	2002-2003	2001-2002
•	(12 Months)	(6 Months)
SCHEDULE '12': OTHERS		
Power & Fuel	158.43	74.27
Stores consumed	119.83	53.65
Processing charges	64.72	33.84
Repairs		30.01
Building repairs	1.12	0.48
Machinery repairs	36,02	18.74
Other repairs	5.18	2.19
na na Sigiri Na na ann an Anna an Anna Anna an Anna a	42.32	01.41
Drinting Stationers and Commission	42.32 3.99	21.41 2.24
Printing, Stationery and Communication Insurance premium	5.59 6.12	2.24
Rates & Taxes	3.49	2.55
Excise duty	5.11	0.72
Rent	2.68	1.88
Commission, Brokerage and Discount	23.16	8.33
Advertisement expenses	2.06	0.35
Freight, Insurance and Clearing Charges	22.11	11.47
Provision for doubtful debt	0.03	0.36
Bad Debts Written Off	1.27	1.15
Fixed Assets Written Off	0.00	0.02
Loss on sale of fixed assets (Net)	1.06	12.22
Directors' Sitting fees (Previous Year Rs. 20,000/-)	0.02	
Other expenses	37.60	23.84
•	494.00	251,22
	404,00	
		in Crore)
	2002-2003	2001-2002
$\rho_{0}(x_{0})=0$	(12 Months)	(6 Months)
SCHEDULE '13': INTEREST AND FINANCE COSTS (NET) Interest		
On loans for a fixed period	75.09	33.20
Others	30.27	11.81
Others		
	105.36	45.01
Less : Interest Income		
Interest from others (Gross)	7.58	15.25
(Income tax deducted Rs. 0.43 crore Previous year Rs. 0.09 crore)		
Net Interest Expenses	97.78	29.76
Lease Rent & Expenses	45.15	22.50
Other Finance Cost	15.21	5.99
Exchange Rate Difference on Loans	(5.35)	1.15
	152.79	59.40
SCHEDULE '14': DECREASE /(INCREASE) IN STOCK		
Finished goods, Work-in-progress and Waste		
Closing Stocks	150.03	113.65
Opening Stocks		
-F	113.65	147.39
Dansana/(Incorpora) in Chapte	113.65	147.39
Decrease/(Increase) in Stock	(36.38)	33.74

#### SCHEDULE 15

# NOTES FORMING PART OF ACCOUNTS:

## 1. SIGNIFICANT ACCOUNTING POLICIES

The Company follows the accrual method of accounting. The financial statements have been prepared in accordance with the historical cost convention and accounting principles generally accepted in India.

#### (A) SALES AND OPERATING INCOME

Sales and operating income includes sale of products, by-products and waste, income from services and foreign exchange differences. Export sales have been accounted on shipment basis. Export incentives have been accounted for on accrual basis.

#### (B) VALUATION OF INVENTORY

- (B.1) The stock of Work-in-progress and finished goods of the fabric business has been valued at the lower of cost and net realisable value. The cost has been measured on the standard cost basis and includes cost of materials and cost of conversion.
- (B.2) All other inventories of stores, consumables, raw materials (Electronics Division) are valued at cost. The stock of waste is valued at market price. The other raw materials, finished goods and stock at branches are valued at lower of cost and market value. Cost is measured on actual average for the whole year. Excise duty wherever applicable is provided on finished goods lying within the factory and bonded warehouse at the end of the year.

#### (C) FIXED ASSETS & DEPRECIATION

- (C.1) The Fixed Assets of the Company are revalued as on 1st April, 2000. Consequently the block is stated at the revalued cost.
- (C.2) Depreciation on Revalued Fixed Assets is calculated on the residual life of the assets or as per rates specified in the Schedule XIV to the Companies Act, 1956 whichever is higher.
- (C.3) Additions to fixed assets after 1st April 2000 have been stated at cost net of modyat/cenyat.
- (C.4) Depreciation on additions to Fixed Assets after 1st April, 2000 has been provided on straight-line method at the rates specified in Schedule XIV to the Companies Act, 1956, as existing at the time of capitalisation.

#### (D) INVESTMENTS

Long Term investments are stated at cost. Current investments are stated at lower of cost and net realisable value.

#### (E) FOREIGN CURRENCY TRANSACTIONS

- (E.1) The foreign currency monetary items consisting of loans, trade receivables, payables and balances in bank accounts at the end of the year have been restated at the rate prevailing at the balance sheet date. The difference arising as a result has been accounted as income / expense as per the Accounting Standard 11 (Revised 2003) on "Accounting for the Effects of Changes in Foreign Exchange Rates" issued by The Institute of Chartered Accountants of India.
- (E.2) Non-monetary items in the form of investments in the shares of foreign subsidiary companies are reported at the rate of exchange prevailing on the date of investment.
- (E.3) The premium/discount on booking of forward contracts and exchange difference arising on settlement/cancellation has been amortised over the life of contract and has been racognised in the profit and loss account.
- (E.4) Expenses of overseas offices are translated and accounted at the monthly average rate.

#### (F) RETIREMENT BENEFITS

The accrued liability for gratuity payable to employees has been provided on the basis of actuarial valuation and the contribution is being paid to a Trust created for the purpose on due date. In respect of Provident Fund and the Superannuation Fund, the contribution is paid regularly to the trusts/Government and is charged to revenue. The liability for the Company's pension scheme and Leave Encashment is provided as per the actuarial valuations without funding.

#### (G) TAXES ON INCOME

Deferred tax is recognised on timing difference between the accounting income and the taxable income for the year that originate in one period and are capable of reversal in one or more subsequent periods. Such deferred tax is quantified using the tax rates and laws enacted or substantively enacted as on the Balance Sheet date.

Deferred tax assets are recognised and carried forward to the extent that there is a reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised.

#### (H) CAPITAL ISSUE EXPENSES

Expenses on issue of Shares, Debentures and GDRs are being adjusted against Share Premium Account as permitted by Section 78 of the Companies Act.



TOTAL

Man	nagerial remuneration :				
A.	DIRECTORS' REMUNERATION	(Rs. in Crore)			
	Particulars (1	2002-03 2 months)	2001-02 (6 months)		
	Managing/Whole-time Directors				
	(i) Salaries (ii) Contribution to:	0.22	0.05		
	Provident Fund	0.03	0.01		
	Superannuation Fund	0.03	0.01		
	Provision for Gratuity	0.25	0.01		
(iii)	Perquisites	0.32	0.03		
(iv	Medical Expenses	0.03	0.01		
(v)	Commission	0.27	0.00		
TOT	AL	1.15	0.12		
(vi)	Estimated monetary value of perquisites on account of equipments (Rs. 49,937/-) (Previous Year - Rs. 31,597/-)		<u>.</u>		
TOT	AL	1.15	0.12		
(i)	Commission to Non Whole-time Directors	0.04	_		
TOT	AL	1.19	0.12		

Computation of Net Profit in accordance with Section 198 of the Companies Act,1956:

(Rs. in Crore)

Particulars	2002-03 (12 months)
Profit before Taxes as per Profit & Loss Account	129.33
Add: Managerial Remuneration	1.19
Directors' Sitting Fees	0.02
Loss on Sale of Fixed Assets(Net)	1.06
Less: Profit on Sale of Investments	0.04
Net Profit	131.56

 Commission to
 (Rs. in Crore)

 (a) Managing Director at 1% Pro-rata Restricted to
 0.44

 (b) Whole Time Director at 0.5% Pro-rata Restricted to
 0.24

 (c) Non Whole Time Directors at 1% Pro-rata Restricted to
 0.33

 (d) Non Whole Time Directors at 1% Pro-rata Restricted to
 0.04

3. CONTINGENT LIABILITIES

(a) Bills discounted Rs. 96.50 crore (Rs. 69.74 crore).

- (b) Guarantees given by the Banks on behalf of the Company Rs. 16.55 crore
- (c) Guarantees given by the Company on behalf of the subsidiary companies Rs. 0.82 crore (Rs. 64.07 crore).
- (d) Income tax demands, Excise demands and Sales Tax demands in dispute Rs. NIL (Rs. 0.06 crore), Rs. 5.21 crore(Rs. 5.30 crore) and Rs.NIL (Rs. 0.11 Crore) respectively.
- (e) Dividend on Redeemable Cumulative Non Convertible Preference Shares Rs. 4.91 crore (Rs. 17.69 Crore).
- (f) Liability for Recompense Payment as per the Scheme of arrangement Rs. 29.05 Crore (Rs. 18.24 Crore).
- 4. The estimated amount of contracts remaining to be executed on capital account and not provided for Rs.16.06 crore (Rs. 0.91 crore).

#### 5. Preference Shares:

(A) Preference Shares issued in accordance with the Restructuring Scheme of the Company:

Class of Preference Shares (redeemable cumulative non-convertible)	Redemption period	Quarterly Instalments (% of Principal)
69,50,000 - 6% Preference	30.06.2004 to 31.03.2005	5%
shares	30.06.2005 to 31.03.2006	10%
(69,50,000 Preference	30.06.2006 to 31.03.2007	15%
shares)	30.06.2007 to 31.03.2008	20%
•	30.06.2008 to 31.03.2009	20%
	30.06.2009 to 31.03.2010	30%

# 6. SECURED LOANS

(A) DEBENTURES (A.1) The break up of the Debentures and relevant details thereof are as under:

(Rs. in Crore)

0.31

						(Rs. in Crore)
Series	No. of Debentures		Rate of Interest	Total amount of Issue	Balance as on 31.3.2003	Balance as on 31.3.2002
J	Secured Partly Convertible Debentures					
	Non Convertible part of Rs.11/-each.		12.50%	26.18	1.46	2.16
	Secured Redeemable Non-Convertible Debentures					
	of Rs. 1000/- each	4				
Α	Regular Income Debentures		17.50%	72.75	***	44.47
В	Triple Plus Debentures -		Cumulative	27.25	7.90	9.25
ı	Secured Optionally Partly Convertible Debentures					
	173897 Secured Optionally Convertible Debentures of Rs. 100/- each Part – A			1.74	1.74	_
	173897 Secured Redeemable		13%	6.96	6.96	
_	Non-Convertible Debentures of Rs. 400/- each Part - B			•		
ı	Secured Redeemable Non-Convertible Debentures					
IIA	2817 Non-Convertible Debentures of Rs. 1,00,000/- each		4%	28.17	28.17	_
IIB	200 Non-Convertible Debentures of Rs.1,00,000/- each		PI see note	2.00	2.00	
HC	500 Non-Convertible Debentures of		11.70%	5.00	5.00	
	Rs. 1,00,000/- each					
	Funded Interest				1.17	2.65
	Total				54.40	58.53
Note : F	Rate of Interest on Series IIB 200 Non-Convertible Debentures of Rs. 1,00,000/- each is	as under :				
Financ	ial year ending March 31	2001	2002	2003	2004	2005
%		2.5%	4.5%	7.5%	12.5%	12.5%
Financ	ial year ending March 31	2006	2007	2008	2009	2010
——- %		12.5%	14.5%	14.5%	16.5%	16.5%

# The terms of redemption/conversion are as under:

#### Series I

The Non-Convertible part of Rs. 35/- each of the Debenture was redeemable in three instalments of Rs.12/-, Rs.12/- and Rs. 11/- on 4th June, 1998, 4th June, 1999 and 4th June, 2000 respectively. First and Second instalments of Rs. 12/- each have been paid on 4th June, 1998 and 4th June, 1999 respectively. The Third and Final instalment of Rs. 11/- each along with interest has been paid to Retail Debentureholders on 4th June, 2000. The Non Retail Debentures have been restructured with effect from 1.4.2000 in accordance with the Restructuring Scheme of the Company and the same are now represented by Series IIA, IIB or IIC Debentures, depending upon the Scheme of Restructuring in which the debentureholders have elected to participate.

Partly Convertible Debentures amounting to Rs. 1.45 Crore have been repaid after the Balance Sheet date under the Buyback Scheme of the Company & Partly Convertible Debentures amounting to Rs. 0.01 Crore are the subject matter of litigation involving the relevant Debentureholders and the custodian under The Special Court (Trial of Offences relating to transactions in Securities) Act, 1992 and orders from the Court in relation thereto are awaited.

#### Series A

The Non Retail Regular Income Debentures have been restructured with effect from 1.4.2000 in accordance with the Restructuring Scheme of the Company and the same are now represented by Series IIA, IIB or IIC Debentures, depending upon the Scheme of Restructuring in which the debentureholders have elected to participate.

#### Series E

Triple Plus Debentures are redeemable alongwith accumulated interest, at Rs.3250/- on 12th October, 2003.

The Company may at any time and from time to time, purchase the Triple Plus Debentures at Discount, at par or at premium in the open market or otherwise. Such Debenture(s) may at the option of the Company, be cancelled, held or resold at such a price and on such terms and conditions as the Company may deem fit and as permitted by law.

1,72,604 Triple – Plus Debentures have been repurchased so far and kept alive for the purpose of reissue.

#### Series 1

Part - A Optionally Convertible Debentures of Rs.100/- each (OCD) is optionally convertible into equity shares at a price of Rs. 15/- per share at any time on or after 25.6.2002 but on or before 25.11.2003. In case of Non-exercise of option for conversion into Equity Shares, OCD will be redeemed at a premium of Rs.100/- per OCD on 25.12.2003 i.e. at the end of 18 months from the date of allotment.

Part-B Non Convertible Debentures of Rs. 400/- each (NCD) will be redeemable at par in 6 equal quarterly instalments starting from 25.3.2004 i.e. expiry of 21 months from the date of allotment.

#### Series IIA

This series is redeemable in full on 31.3.2005

#### Series IIB

This series is redeemable in accordance with the following schedule:

Financial year ending March 31	2005	2006	2007	2008	2009	2010
% of Principal (Quarterly Instalment)	5%	10%	15%	20%	20%	30%
Series IIC						
This series is redeemable in accordance	with the	following	echodula			
TIMO CONTOCTO TO TOGGOTTIACIO ITI ACCONTACTION	, ,,,,,,,	TOTOWING	Somounio	·		
Financial year ending March 31	2005	2006	2007	2008	2009	2010

# Funded Interest of Rs. 1.17 Crore is payable on 31st March, 2010. SECURITY:

# Regular Income Debentures & Triple Plus Debentures - Series A & B

Second charge on all the Immovable Properties, Movable Properties, Intangible properties and General Assets of the Company presently relating to the Textile Plants and all Immovable Properties, Movable Properties, Intangible Properties and general assets acquired by the Company at any time after execution of and during the continuance of the Indenture of mortgage.

#### Part - A Optionally Convertible Debentures & Part - B Non Convertible Debentures

First charge on all the Immovable Properties, Movable Properties, Intangible properties and general assets of the Company presently relating to the Textile Plants and all Immovable Properties, Movable Properties, Intangible Properties and general assets acquired by the Company at any time after execution of and during the continuance of the Indenture of mortgage and are also secured by a first charge on Escrow Collection Account of domestic Shirting Receivables.

#### Series IIA. IIB and IIC

Second charge on all the Immovable Properties, Movable Properties, Intangible properties and general assets of the Company presently relating to the Textile Plants and all Immovable Properties, Movable Properties, Intangible Properties and general assets acquired by the Company at any time after execution of and during the continuance of the Indenture of Mortgage.

#### Note

"Textile Plants" means all immovable properties, and all moveable properties of the Company, including moveable machinery, machinery spares, tools and accessories, but excluding Investments and excluding current assets charged in favour of the Working Capital Lenders, at the following textile plants of the Company:

- a) Naroda road, District Ahmedabad
- b) Village Santej at Taluka Kalol, District Mehsana
- c) Village Khatrej at Taluka Kalol, District Mehsana
- d) Asoka Spintex Division at Naroda Road, District Ahmedabad
- e) Asoka Cotsyn Division at Khokhara Memdabad, District Ahmedabad

# (B) LOAN FROM BANKS, FINANCIAL INSTITUTIONS AND OTHERS:

The loans from Banks, Financial institutions and others stand secured as under:

#### Out of Term Loans of Rs. 495.12 Crore

- A. Loans amounting to Rs. 416.97 Crore are secured by first charge on all the Immovable Properties, Movable Properties, Intangible Properties and General Assets of the Company presently relating to the Textile Plants and all Immovable Properties, Intangible Properties and General Assets acquired by the Company at any time after execution of and during the continuance of the Indenture of Mortgage and are also secured by second charge on all the Company's Current Assets both present and future relating to the Textile Plants. Loans of Rs. 51.46 Crore are additionally secured by Escrow Collection Account of domestic Shirting Receivables.
- B. Facilities of Rs. 78.15 Crore are secured by a first mortgage and charge on all the movable properties acquired by the Company from Anagram Finance Ltd. The said facilities are also secured by first pari passu pledge by Asman Investments Ltd. (A Subsidiary of the Company) of 28% shareholding in Arvind Products Ltd. and by a first pari passu pledge of 0.45% shareholding in AML by its promoters.

# Cash Credit and other facilities of Rs. 327.14 Crore

Cash Credit and other working Capital facilities are secured by first charge on all the Company's Current Assets presently relating to the Textile Plants and all the Current Assets acquired by the Company at any time after the execution of and during the continuance of the Indenture of Mortgage. They are also secured by a second charge over all the Immovable Properties, Movable Properties, Intangible Properties and general assets of the Company presently relating to the Textile Plants and all Immovable Properties, Movable Properties, Intangible Properties and general assets acquired by the Company at any time after execution of and during the continuance of the Indenture of Mortgage.

#### From Financial Institutions and Others:

# Out of Loans of Rs. 217.22 Crore.

- A Loans of Rs.13.36 Crore are secured under Buy Back Scheme.
- B. Loans amounting to Rs. 202.02 Crore are secured by first charge on all the Immovable Properties, Movable Properties, Intangible Properties and General Assets of the Company presently relating to the Textile Plants and all Immovable Properties, Movable Properties, Intangible Properties and General Assets acquired by the Company at any time after execution of and during the continuance of the Indenture of Mortgage and are also secured by second charge on all the Company's Current Assets both present and future relating to the Textile Plants.
- C. Facilities of Rs. 1.84 Crore are secured by a first mortgage and charge on all the movable properties acquired by the Company from Anagram Finance Ltd. The said facilities are also secured by first pari passu pledge by Asman Investments Ltd. (A Subsidiary of the Company) of 28% shareholding in Avvind Products Ltd. and by a first pari passu pledge of 0.45% shareholding in AML by its promoters.
  Note:

"Textile Plants" means all immovable properties, and all moveable properties of the Company, including moveable machinery, machinery spares, tools



# forming part of the accounts

and accessories, but excluding investments and excluding current assets charged in favour of the Working Capital Lenders, at the following textile plants of the Company:

- (a) Naroda Road, District Ahmedabad
- (b) Village Santej at Taluka Kalol, District Mehsana
- (c) Village Khatrej at Taluka Kalol, District Mehsana
- (d) Asoka Spintex Division at Naroda Road, District Ahmedabad.
- (e) Asoka Cotsyn Division at Khokhara Memdabad, District Ahmedabad.
- No provision is necessary for income tax including under provision of Section 115JB of the
  act in the accounts for the year as there would be no taxable income under the provisions
  of the Income-tax Act, 1961.
- 8. Other Liabilities include Rs.0.51 Crore (Rs. 8.21 Crore) on account of book overdraft.
- There is a Gain of Rs. 1.58 Crore (Rs. Nil ) on account of exchange difference on outstanding forward exchange contracts, which is to be recognised in the Accounts of subsequent years.
- Current Assets includes Rs. 200.51 Crore (Rs. 197.41 Crore) due from subsidiary companies.
   Current Liabilities includes Rs.65.43 Crore (Rs. 71.97 Crore) due to subsidiary companies.
- Future rental obligations in respect of Plant & Machinery taken on lease is Rs. 608.85 Crore. (Rs.653.25 Crore). Lease rentals payable within one year Rs. 45.30 Crore. (Rs.45.12 Crore).
- 12. Small Scale undertakings have been identified by the Company on the basis of information provided to it by its suppliers. The names of such undertakings to whom amount is outstanding for more than 30 days as at 31st March, 2003 are as under:

Aakar Engineers, Amit Enterprise, Atul Enterprises, Ashok Rubber Industries, Albaj Engineering Corporation, Arvind Rub Web, B. Trikamlal & Co., Bhagat Eng. Works, Bhavik Industries, Brush India, Climex Mkt. P. Ltd., Chamunda Fabrication, Chipco Bonding Systems (1) P-Ltd., G.K. Industries, Geekay Corporation, Gernini Poly plast Industries, Gita Industries, Gujarat Rubber Industries, Hydorflex Hose Industries, Moksha Thermoplastic, N.B. Tube Wells & Co, Nirmal Tubes & Containers Pvt Ltd., R. Tex Enterprises, Systems Engineers, Sun-Industries, Technocraft Industries, United Textile Engineering Co, Vaishali Corporation, Jupiter Engineering works, Fourwent Engineering Company, Well Pack Paper & Containers Limited, Khodiyar Industries, Pravashi Industrial Corporation.

- 13. An amount of Rs. 13.21 Crore (Previous Year Rs. 2.92 Crore) on account of Foreign Currency Transactions has been credited to Profit & Loss Account as per Accounting Standard 11 (Revised 2003) on "Accounting for the Effect of Changes in Foreign Exchange Rates" issued by the Institute of Chartered Accountants of India.
- 14. Auditors' Remuneration:

duitors ricinarioration.				
	(Rs. in crore)			
Statutory Auditors	2002-2003 (12 Months)	2001-2002 (6 Months)		
- As Auditors	0.24	0.09		
- In Other Capacity				
Tax Audit Matters	0.06	0.05		
Taxation Matters	0.08	_		
Company Law Matters	0.06			
Other Services including Certification Work	0.13	0.02		
Service Tax	0.02	(Rs. 45,000/-)		
- Out of Pocket Expenses	0.02	0.02		
Cost Auditor		4		
- Cost Audit Fees	0.01	(Rs. 32,500/-)		

### 15. Segment Reporting:

#### Segment Information

Information about Business Segments (information provided in respect of revenue items for the year ended 31.03.2003 and in respect of assets/liabilities as at 31.03.03)

#### (A) Primary Segment (Business Segment )

	(Rs. in Crore)				
2002-03	Textiles	Others	Unallocable	Total	
Revenue					
External sales	1458.19	16.97	_	1475.16	
Add : Inter Segment Sales		0.06		0.06	
Total Sales	1458.19	17.03		1475.22	
Less : Inter Segment Revenue		0.06		0.06	
Total Sales	1458.19	16.97		1475.16	
Results					
Segment Results before Interest & Finance Cost	318.84	1.20	(37.92)	282.12	
Interest & Finance Cost	310.04	1.20	(37.92)	152.79	
Profit from Ordinary Activities				129.33	
Extra ordinary Items				125.33	
Net Profit				129.33	
Other Information				120.00	
Segment Assets	2098.96	24.83	398.56	2522.35	
Segment Liabilities	207.36	8.34	31.32	247.02	
Segment Depreciation	140.05	1.74	6.35	148.14	
Capital Expenditure	22.17	0.13	3.81	26.11	
Non cash expenses other					
than Depreciation	2.06	0.09	0.71	2.86	
Revenue					
External sales	692.08	4.86	_	696.94	
Add : Inter Segment Sales		0.04		0.04	
Total Sales	692.08	4.90	_	696.98	
Less : Inter Segment Revenue		0.04		0.04	
Total Sales	692.08	4.86		696.94	
Results					
Segment Results before					
Interest & Finance Cost	113.42	(3.26)	(31.65)	78.51	
Interest & Finance Cost		. , ,	, ,	58.25	
Profit from Ordinary Activities				20.26	
Extra ordinary Items					
Net Profit				20.26	
Other Information				20.20	
	0000 00	00.53	00.500	0704 70	
Segment Assets	2030.93	23.57	667.29	2721.79	
Segment Liabilities	220.27	7.33	70.64	298.24	
Segment Depreciation	69.78	0.87	3.39	74.04	
Capital Expenditure	6.72	0.11	1.04	7.87	
Non cash expenses other					
than Depreciation	2.79	0.33	14.80	17.92	

# Notes:

- The Company has disclosed business segments as the primary segment. Segments have been identified taking into account the nature of the products, differential risks and returns, the Organisational structure and internal reporting system. The Company's operations predominantly relate to manufacturing of textiles.
- Types of Products and Services in each business segment :
   Textiles : Yarn, Fabric and Garments

Others: EPABX and RAX Systems, I.T. Services

3. Intersegment Revenues are recognised at sales price.

# forming part of the accounts

#### 16. Related Party Disclosures :

As per the Accounting Standard on "Related Party Disclosures" (AS 18) issued by the Institute of Chartered Accountants of India, the related parties of the Company are as follows:

# 1) List of Related Parties & Relationship:

#### A. Subsidiary Companies

- 1. Asman Investments Limited
- 2. Arvind Products Limited
- 3. Arvind Brands Limited
- 4. Arvind Clothing Limited
- 5. Arvind Fashions Limited
- 6. Arvind Worldwide Inc., USA
- 7. Arvind Worldwide (M) Inc., Mauritius
- 8. Arvind Overseas (M) Limited, Mauritius
- 9. Arvind Spinning Limited
- 10. Lifestyle Fabrics Limited

#### B. Key Management Personnel

- 1. Shri Sanjay S. Lalbhai, Managing Director
- 2. Shri Jayesh K.Shah, Director & Chief Financial Officer
- 3. Shri Arvind N.Lalbhai, Managing Director (upto 19th November, 2002)

#### Note:

Related party relationship is as identified by the Company and relied upon by the Auditors.

# 2) Related Party Transactions :

(Rs. In crore)

Nature of Transactions		Related Part	ies .	
		Reterred in 1(A) above		in 1(B) ve
	2002-03	2001-02	2002-03	2001-02
Purchases				
Goods and Materials	97.64	21.52		
Fixed Assets	2.08	2.23		
Sales				
Goods and Materials	235.69	138.44		
Fixed Assets	1.17-	1.30		
Expenses				
Receiving of Services	71.79	32.09		
Remuneration & Other Services	1		1.15	0.12
Sales Incentive		0.69		
Agent Commission	9.54	2.61		
Others	1.53	0.39		
Income				
Rendering of Services	22.10	11.51		
Finance				
Lease Rent Income	1.74	0.87		
Loan Given/Taken(Net)	46.28	2.23		
Interest/Dividend Received	0.72	0.39		
Guarantees & Collaterals	0.82	64.07		••
Investments	11.16	_		•
Loans/Bad Debts Written Off	0.90	102.58		
Outstanding :		. :		
Receivable in respect of				
Current Assets	200.51	197.41		
Receivables in respect of loans	154.16	107.64		
Receivables in respect of				
Current Liabilities	65.43	71.97		

	Loans & the natu		
Name of Subsidiary	Closing Balance	Maximum Outstanding	
Arvind Brands Ltd.	11.16	16.03	
Arvind Clothing Ltd.	3.04	3.59	
Arvind Fashions Ltd.	1.07	1.32	
Arvind Overseas (Mauritius) Ltd.	7.29	7.29	
Arvind Products Ltd.	0.76	1,83	
Asman Investments Ltd.	136.17	146.09	
Life Style Fabrics LTd.	1.26	1.30	
TOTAL	160.75	177.45	

#### Note:

 No repayment schedule has been fixed in case of above mentioned Loans & Advances in the nature of loans given to Subsidiary Companies and they are interest free except in the case of Arvind Overseas( Mauritius) Ltd. and Arvind Products Ltd.

# 17. Earning Per Share (EPS):

	ing for oncio (c. o).		7	2002-03	2001-02		
shar	it/(Loss) available to Equ eholders	Rs. in Crore		124.63	18.45		
	ghted average no. of Equi		470	003005	407000447		
	res for Basic EPS ninal value of Equity Share	Nos. Is Rs.	1/6	067395 10	137908117		
	c Earning per Equity Shar			7.08	1,34		
	ted Earning per Equity Sh			6.83	1.34		
				2002-03 s. Crore)	2001-02 (Rs. Crore)		
(A)	Reconciliation of the pro- for the year, used for calc Earning per Share Profit/(Loss) for the year			129.33	20.26		
	Less : Unpaid dividend o Non-Convertible Preferer	1.81					
	Less: Attributable Tax on						
	Profit/(Loss) due to Equi	uity Shareholder 124.63			18.45		
(B)	For the year 2002-03				No. of Shares		
	.Weighted average number Add : Dilutive potential ed	176067395 6447217					
	Weighted average number of Equity Shares for Dilutive EPS 18						
	For the year 2001-02	Nos.	Days	Adj. Factor	Product		
	Before Right Issue – Equity Shares	100549945	82	0.91	7503036896		
	After Right Issue – Equity Shares	175962404	100		17596240400 25099277296		
	Weighted average				137908117		

### 18. Deferred Tax

In terms of Accounting Standard (AS 22) on "Accounting for Taxes on Income" issued by the Institute of Chartered Accountants of India, there is a net deferred tax asset amounting to Rs. 28.93 Crore as on 31st March, 2003.

In compliance with the provision of the Accounting Standard and based on general prudence, the Company has not recognised the said deferred tax asset while preparing the accounts of the current year.



19.	Breakup	of sales	(Net of	Excise!	i :

•		20	02-03	200	2001-02	
Class of Goods	Unit of Quantity	Quantity in Crore	Amount Rs. in Crore	Quantity in Crore	Amount Rs. in Crore	
(A) Textile:						
Cloth Grey Knit Fabric Yarn Others	Metres Meters Kgs Kgs	11.59 0.21 0.03 0.99	1208.09 15.97 6.21 96.01 ————————————————————————————————————	5.79 0.00 0.01 0.56	566.09 0.00 3.49 54.49 1.11 625.18	
(B) Electronics :						
EPABX / RAX Trunk Radio Delta FCBC / PBT - Others	Lines Nos. Lines	0.01 (871) (2228)	5.56 5.78 0.33 5.12 16.79	(15538) (694) (560)	1.11 3.41 0.11 0.15 4.78	
(C) Garments: Garments	Nos.	0.31	77.18	0.18	43.49	
(D) Utility Utility			19.02		9.28	
(E) IT Services			0.18		0.08	
(F) Misc Sales			35.71		14.13	
Total Sales			1475.16		696.94	

### 20. Break up of Raw Materials Consumed :

		- 20	02-03	2001-02		
Item	Unit of Quantity	Quantity in Crore	Amount Rs. in Crore	Quantity in Crore	Amount Rs. in Crore	
Cotton	Kgs	7.45	337.31	3.64	172.40	
Fibre	Kgs	0.06	3.12	0.00	0.00	
Yarn	Kgs	1.18	115.22	0.28	43.92	
Grey Cloth	Metres	0.39	32.92	0.01	0.51	
Others			5.51		9.79	
			494.08		226.62	

### 21. Breakup of Purchases of Finished Goods :

•	20	02-03	2001-02		
Unit of Quantity	Quantity in Crore	Amount Rs. in Crore	Quantity in Crore	Amount Rs. in Crore	
Metres	0.01	1.57	(20607)	0.18	
		1.57		0.18	
		<del></del>	•	<del></del>	
Lines	(2652)	0.20	(608)	0.06	
Nos.	(1485)	2.27	(740)	1.23	
		2.34	_	0.17	
		4.81		1.46	
Nos.	0.01	1.54	(4423)	0.18	
		7.92		1.82	
	Unit of Quantity Metres Lines Nos.	Unit of Quantity in Crore  Metres 0.01  Lines (2652) Nos. (1485)	Unit of Quantity in Crore Rs. in Crore  Metres 0.01 1.57  Lines (2652) 0.20 Nos. (1485) 2.27  2.34  4.81  Nos. 0.01 1.54	Unit of Quantity in Crore Rs. in Crore in Crore  Metres  0.01  1.57  Lines (2652) 0.20 (608) Nos. (1485) 2.27 (740) 2.34 4.81  Nos. 0.01  1.54 (4423)	

#### 22. Breakup of Finished Goods Stock:

		20	02-03	200	1-02
Item	. Unit of Quantity	Quantity in Crore	Amount Rs. in Crore	Quantity in Crore	Amount Rs. in Crore
Opening Stocks : Textiles					
Cloth	Metres	0.59	46.31	0.67	58.99
Knits Fabric	Kgs	0.01	1.25	0.01	1.37
Yarn	Kgs	0.05	5.28	0.07	8.42
			52.84		68.78
Electronics:					
FCBC/PBT	Nos.	(635)	0.24	(635)	0.27
EPABX/RAX	Lines	(374)	0.02	(241)	0.05
Delta	Lines	(48)	(40344)		0.00
Trunk Radio	Nos.	(2069)	1.82	(2023)	3.01
	•	•	2.08		3.33
Garments:		•			
Garments	Nos.	0.03	3.78	0.04	6.33
Total			58.70		78.44

#### 23. Breakup of Finished Goods Stock:

		20	02-03	200	1-02
Item	Unit of Quantity	Quantity in Crore	Amount Rs. in Crore	Quantity in Crore	Amount Rs. in Crore
Closing Stocks : Textiles :					
Cloth	Metres	0.94	76.58	0.59	46.31
Knit Fabrics	Kgs	0.01	2.05	0.01	1.25
Yarn	Kgs	0.03	3.33	0.05	5.28
	$\sigma = - (\sigma + 1) + (\sigma + 1) $		81.96		52.84
Electronics:	·				
FCBC/PBT	Nos.	(635)	0.24	(635)	0.24
EPABX/RAX	Lines	(1340)	0.10	(374)	0.02
Delta	Lines	(472)	0.04	(48)	(40344)
Trunk Radio	Nos.	(2683)	1.93	(2069)	1.82
FCBC / PBT- Others			0.03		
	- · ·		2.34		2.08
Garments:	•		<del></del>		
Garments	Nos.	0.02	2.56	0.03	3.78
Total			86.86		58.70

#### 24. Actual Production

Class of Goods	Unit of Quantity in Crore	2002-03 Quantity in Crore	2001-02 Quantity in Crore
Cloth *	Metres	11.93	5.70
Cloth **	Kgs.	0.04	0.02
Yarn ***	Kgs.	0.65	0.45
EPABX	Lines	0.01	(15671)
Garments ****	Nos.	0.30	0.17
Yarn@	Kgs	0.31	0.09
Grey @	Metres	0.21	0.00

<sup>\*</sup> Net of internal consumption of 0.20 (0.06) Crore metres

3° ... 3º

<sup>\*\*</sup> Net of internal consumption of 0.10 (0.04) Crore kgs

\*\*\* Net of internal consumption of 0.82 (0.35) Crore of kgs.

<sup>\*\*\*\*</sup>Converted on job work basis by outsiders. @ Semi Processed Goods meant for Sale.

Quantity of cloth shown in opening stock, production & closing stock is packed cloth only and does not include loose finished cloth lying in folding/ stamping department.



# 25. Licensed capacity & installed capacity (As per management certificate)

		Licensed	Capacity	Installed Capacity		
P	Particulars	2002-03	2001-02	2002-03	2001-01	
F	Spindles Rotors Stitching Machines	222608 2784	222608 2784	97084 8424 341	118564 8496 334	
L	Knitting Machines .ooms :PABX / RAX System Lines	3878 NA	3878 NA	62 880 200000	62 871 200000	
				(Rs. in	•	
26. C	C.I.F value of Imports			2002-03	2001-02	
C	Capital Goods Dyes & Chemicals , Stores and Spare Parts Raw Materials			6.22 39.00 108.08	0.99 22.64 132.07	
27. E	xpenditure in Foreign Currency			(Rs. in	crore)	
				2002-03	2001-02	
(1	a) Commission b) Professional Consultation Fees c) Other Matters			12.49 2.02 6.95	6.63 4.19 7.37	
T	fotal			21.44	18.19	
28. C	onsumption of imported Raw Materials and Spares				(Rs. in crore)	
		2002-0	3	2001	-02	
		Raw materials	Spares	Raw materials	Spares	
	mported ndigenous	112.11 22.69% 381.97 77.31%	13.20 36.64% 22.82 63.36%	122.01 53.84% 104.61 46.16%	5.60 29.88% 13.14 70.12%	
T	otal	494.08 100%	36.02 100%	226.62 100%	18.74 100%	
29. R	lemittances in foreign Currency on account of dividends					
				2002-03	2001-02	
(a	a) Year to which the dividend relates			2001-02	2000-01	
(t	b) Number of non- resident shareholders to whom remittances were made			Nil	Nil	
(0	c) Numbers of shares on which remittances were made			Nil	Nil	
(0	d) Amounts remitted (Rs. in crore)	•		Nil	Nil	
				2002-03	2001-02	
	arning in foreign exchange (Export of goods on FOB basis)			(Rs. in <b>648.63</b>	Crore) 317,40	
~~ ~						

<sup>31.</sup> Figures less than 50,000, which are required to be shown separately, have been shown as actual in brackets.

<sup>32.</sup> Previous year's figures are shown in brackets and are regrouped or recast wherever necessary.

<sup>33.</sup> Current Year's figures are for a period of 12 months ended on 31st March, 2003 and hence are not strictly comparable with those of the previous year which are for a period of 6 months.

SCHEDL	JLE 1	6
<b>CASH F</b>	LOW	STATEMENT

	SH FLOW STATEMENT					(Rs.Crore)
				2-2003		-2002
Δ	CASH FLOW FROM OPERATING ACTIVITIES		(12 )	Months)	(6 Mc	onths)
^	Net Profit/( Loss) before extraordinary items			129.33		20.26
	Adjustments for:					
	Depreciation		148.14		74.04	
	Interest Income		(7.72)		(15.25)	
	Interest & Lease Rent Expenses Exchange Rate Difference		150.51 (5.35)		67.51 1.15	
	Bad Debts / Advances Written Off		1.27		1.15	
	Fixed Assets Written Off		0.00		0.02	
	Provision for Doubtful debts		0.03		0.36	
	Sundry Debits / Credit written off		0.10		3.01	
	Project expenses written off Loss/(Profit) on Sale of Investments		0.00 (0.04)		0.00 0.00	
	Loss/(Profit) on Sale of Fixed Assets		1.06	288.00	12.22	144.21
	Operating Profit before Working Capital Changes			417.33		164.47
	Working Capital Changes:	· · · · · · · · · · · · · · · · · · ·		411.00		104.41
	Changes in Inventories		(170.30)		14.91	
	Changes in Trade Receivables		0.60		(27.80)	
	Changes in Other Receivables		. 11.51		(0.60)	
	Change in Current Liabilities		(48.29)		35.93	
	Net Changes in Working Capital	•		(206.48)		22.44
	Cash Generated From Operations			210.85		186.91
	Advance Tax Paid (TDS) (Net of Income Tax Refund)		•	11.50		43.73
	Net Cash from Operating Activities		-	222.35		230.64
В	Cash Flow from Investing Activities	ν,				
	Purchase of Fixed Assets		(32.55)		(36.58)	
	Sale of Fixed Assets Change in Investments		10.31 (10.92)		9.96 0.00	
	Change in Loans & Advances		(52.89)		(4.57)	
	Interest Income		8.00		15.50	
	Net Cash Flow from Investing Activities			(78.05)		(15.69)
C	Cash Flow from Financing Activities		• • • •			
-	Issue of Equity Share Capital		35.80		39.50	
	Issue of Warrants	•	2.71		0.00	
	Share Issue Expenses		0.00	•	(1.59)	
	Share Premium Received Interim Dividend on Preference Shares	•	0.10		0.00	
	Change in Borrowings		(6.69) (272.68)		0.00 (16.08)	
	Interest & Lease Rent Paid		(173.92)		(33.23)	
	Net Cash Flow from Financing Activities		<del></del>	(414.68)		(11.40)
	Net Increase/(Decrease) in Cash & Cash Equivalents			(270.38)		203.55
	Cash & Cash Equivalent at the beginning of the Period			282.71		79.16
	Cash and Cash Equivalent at the beginning of the Period			12.33		282.71
	vasii anu vasii Equivalent at the enu vi the Panuu .			12.33		202./
	Note					

#### Note

#### Signatures to Schedules 1 to 16

As per our report attached
For SORAB S. ENGINEER & CO.
Chartered Accountants

N.D. ANKLESARIA
Partner

Mumbai, May 29, 2003

SANJAY S. LALBHAI

Managing Director
Managing Director
Managing Director
Managing Director
Managing Director
Sonali N. SHAH

Director & Chief Financial Officer

SONALI N. NARASIMHAN

Asst. Company Secretary

<sup>1</sup> Previous Year's figures are regrouped or recast wherever necessary.



Statement Pursuant to Part IV of Schedule VI to the Companies Act, 1956

### and company's

## general business profile

1.	Registration Details :			Application of Funds :	
	Registration No.	93		Net Fixed Assets	1608.10
	State Code	04		Investments	132.45
	Balance Sheet Date	31st March, 2003		Net Current Assets	667.23
2.	Capital Raised During the Period :	(Rs. in Crore)	4.	Performance of Company :	(Rs. in Crore)
	Public Issue	<del></del>		Turnover	1491.49
	Rights Issue	_		Total Expenditure	1362.16
	Bonus Issue	_		Profit/(Loss) before tax	129.33
	Warrants converted to Equtiy	0.21		Profit/(Loss) after tax	129.33
	Warrants	2.71		Earning per Share - Basic (Rs.)	7.08
	Private Placement	_		Earning per Share - Diluted (Rs.)	6.83
	Preference Share Capital			Dividend Rate	_
3.	Position of Mobilisation and		5.	Generic Names of Principal Products,	
	Deployment of Funds :	(Rs. in Crore)		Services of the Company :	
	Total Liabilities	2407.78		item Code (iTC Code)	520942.00
	Total Assets	2407.78		Product Description	Denim
	Sources of Funds :			Item Code (ITC Code)	520832.00
	Paid up Capital			Product Description	Dyed Poplin/
	- Equity	175.85			Shirting
	- Preference	69.50		Item Code (ITC Code)	520524.00
	- Warrants	2.71		Product Description	Cotton Yarn
	Reserves & Surplus	819.52			~
	Secured Loans	1093.88			•
	Unsecured Loans	246.32			1
	•				

SANJAY S. LALBHAI

Managing Director

JAYESH K. SHAH

Director & Chief Financial Officer

Mumbai, May 29, 2003 SONALI N. NARASIMHAN

Asst. Company Secretary

### avaitors' resort

# TO THE BOARD OF DIRECTORS OF THE ARVIND MILLS LIMITED ON THE CONSOLIDATED FINANCIAL STATEMENTS OF THE ARVIND MILLS LIMITED AND ITS SUBSIDIARIES.

We have examined the attached Consolidated Balance Sheet of The Arvind Mills Limited and its subsidiaries as at 31st March, 2003, and the Consolidated Profit and Loss Account and also the Consolidated Cash Flow Statement for the year then ended.

These consolidated financial statements are the responsibility of the Arvind Mills' management. Our responsibility is to express an opinion on these financial statements based on our audit. We have conducted our audit in accordance with the generally accepted auditing standards in India. These Standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are prepared, in all material respects, in accordance with an identified financial reporting framework and are free of material misstatement. An audit includes, examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements. We believe that our audit provides a reasonable basis for our opinion.

We did not audit the financial statements of certain subsidiaries whose financial statements reflect total Assets of Rs. 111.79 Crore as at 31st March, 2003 and total Revenue of Rs. 408.90 Crore for the year then ended. These Financial Statements have been audited by other auditors whose reports have been furnished to us and our opinion, insofar as it relates to the amount included in respect of these subsidiaries, is based solely on the report of the other auditors.

We report that the consolidated financial statements have been prepared by the Company in accordance with the requirements of Accounting Standard (AS) 21 — Consolidated Financial Statements, issued by the Institute of Chartered Accountants of India and on the basis of the separate audited financial statements of The Arvind Mills Limited and its subsidiaries included in the consolidated financial statements.

On the basis of the information and explanations given to us, and on the consideration of the separate audit reports on individual audited financial statements of The Arvind Mills Limited and its subsidiaries, we are of the opinion that:

- (a) the Consolidated Balance Sheet gives a true and fair view of the consolidated state of affairs of The Arvind Mills Limited and its subsidiaries as at 31st March, 2003
- (b) the Consolidated Profit and Loss Account gives a true and fair view of the consolidated results of operations of The Arvind Mills Limited and its subsidiaries for the year then ended and
- (c) the Consolidated Cash Flow Statement gives a true and fair view of the consolidated cash flows of The Arvind Mills Limited and its subsidiaries for the year then ended.

For **Sorab S.Engineer & Co.**Chartered Accountants

N. D. Anklesaria Partner

Mumbai, 29th May, 2003



### balance sheet as at 31st March, 2003

	•		(Rs. in crore)	
	Schedule	As at 31.03.2003	As at 31.03.2002	
SOURCES OF FUNDS		1 2 1 2 2 2 2 2 3		
Shareholders' Funds				
Share Capital	1	248.06	209.55	
Reserves and Surplus	2	894.36	1048.96	
		1142.42	1258.51	
Minority Interest (Note No. 4 - "g")		75.09	83.54	
Loan Funds	^	4040.04	1707 11	
Secured Loans	3 4	1643.81	1707.11 562.97	
Unsecured Loans	.4	274.81		
		1918.62	2270.08	
Deferred Tax Liabilities (Net)		13.29	13.53	
Total		3149.42	3625.66	
APPLICATION OF FUNDS				
Fixed Assets	5	• •		
Gross Block		2720.60	2751.00	
Less: Depreciation		539.79	359.63	
Net Block		2180.81	2391.37	
Capital work in progress		50.61	40.69	
•		2231.42	2432.06	
Investments	6 7	7.03	21.58	
Current Assets, Loans & Advances	7			
Inventories		547.22	363.59	
Sundry Debtors		78.66	178.32	
Cash and Bank Balances		28.41	296.05	
Other Current Assets		21.57	26.58	
Loans and Advances		152.13	162.70	
		827.99	1027.24	
Less: Current Liabilities and Provisions	8			
Liabilities		243.56	381.98	
Provisions		9.99	12.34	
		253.55	394.32	
Net Current Assets		574.44	632.92	
Debit Balance in Profit and Loss Account		336.53	539.10	
Total		3149.42	3625.66	
Notes Forming Part of Accounts	15		<del></del>	
Consolidated Cash Flow Statements	16			

As per our report attached	
For SORAB S. ENGINEER & CO	
Chartered Accountants	

N.D. ANKLESARIA Partner

Mumbai, May 29, 2003

SANJAY S. LALBHAI

JAYESH K. SHAH

SONALI N. NARASIMHAN

Managing Director

Director & Chief Financial Officer

Asst. Company Secretary

### profit & less spoots for the year

ended 11st Marsh, 2003		•	
	· .	(Rs. in	
A William Control	Cobodula	2002-2003	2001-2002
INCOME:	Schedule	(12 Months)	(6 Months)
Sales and Operating Income	9	1807.44	920.10
Other Income	10	22.99	13.48
Other micorne	10	·	
EVOCAGE		1830.43	933.58
EXPENSES :		500.05	070.64
Raw Materials Consumed		502.85 47.96	279.64 41.39
Purchase of Finished goods	14	47.90 148.94	68.18
Employees' Emoluments Others	11 12	656.87	343.46
Interest & Finance Costs (Net)	13	215.38	100.42
Depreciation	10	188.90	97.35
Decrease/(Increase) in Stocks	14	(37.57)	57.70
Decrease (increase) in Stocks	17		
Burling - Abit of Tour Ab a confidence		1723.33	988.14
Profit/(Loss) before Taxes and Extra-ordinary items	• .	107.10	(54.56)
Provision for Taxes - Current Tax		(0.03)	(0.02)
- Deferred Tax		0.24	(15.10)
Profit/(Loss) before Extra-ordinary items		107.31	(69.68)
Extra-ordinary items (Net)		<del></del>	(0.15)
Profit/(Loss) for the year	•	107.31	(69.83)
Balance as per last year's Balance Sheet		(539.10)	(978.69)
Less : Adjustment on account of disposal of subsidiaries		4.63	<u>=</u>
Net Debit balance		(427.16)	(1048.52)
Interim Dividend on Preference Shares		` 6.69	
Transferred from Investment Allowance (Utilised) Reserv	ve	0.91	_
Transferred from Capital Reserve on Consolidation		10.26	· `
Transferred from Securities Premium Account	•	85.73	. <del>-</del>
Transferred from Amalgamation Reserve	÷	0.42	32.59
Transferred from Debenture Redemption Reserve		_	20.20
		(336.53)	(995.73)
Less: Set off against Reconstruction Reserve Account		-	456.63
		(336.53)	(539.10)
Balance carried to Balance Sheet	•	(336.53)	(539.10)
Durance carried to Darance Check	•	<del></del>	
Familian Day Ohana (Mata Na 40)		(336.53)	(539.10)
Earning Per Share (Note No. 13)	•	E 44	/E 40\
- Basic (Rs.)		5.44 5.25	(5.49)
- Diluted (Rs.)	15	3.23	(5.49)
Notes Forming Part of Accounts Consolidated Cash Flow Statements	16	΄,	4
Consumated Cash Flow Statements	10		
As per our report attached	SANJAY S. LALBHAI		Managing Director
For SORAB S. ENGINEER & CO.	CHIONI O. LINEDIINI		
Chartered Accountants			
	JAYESH K. SHAH	Director & Chi	ef Financial Officer
N.D. ANKLESARIA			
Partner	SONALI N. NARASIMHAN	Asst. (	Company Secretary
Mumbai, May 29, 2003			
• •			



# Torming part of the consultations accounts

	(Rs. in Crore)		DEBENTURE REDEMPTION RESERVE		
•	As at	As at	As per last Balance Sheet	30.00	50.20
3	1.03.2003	31.03.2002	Less : Transferred to Profit & Loss Account		20.20
SCHEDULE '1': SHARE CAPITAL			OFFICE ALL DESCRIPTION	30.00	30.00
AUTHORISED			GENERAL RESERVE As per last Balance Sheet		36.06
23,00,00,000 Equity Shares (Previous Year	230.00	230.00	Less : Transferred to Profit & Loss Account	_	32.59
23,00,00,000) of Rs. 10/- each			Less : Deferred tax adjustment on initial adoption	_	3.47
90,00,000 Preference Shares (Previous Year	90.00	90.00			
90,00,000) of Rs. 100/- each		200.00	AMALGAMATION RESERVE		
ISSUED & SUBSCRIBED	320.00	320.00	As per last Balance Sheet	0.42	0.42
EQUITY SHARES			Less: Transferred to Profit & Loss Account	0.42	
· 17,61,72,386 Equity Shares (Previous Year	176.17	175.96	•	_	0.42
17,59,62,404) of Rs. 10/- each fully paid up.			INVESTMENT ALLOWANCE RESERVE		
(2,09,882 Equity Shares of Rs. 10/- each			As per last Balance Sheet	0.03	0.03
allotted at a premium of Rs. 5/- per share			INVESTMENT ALLOWANCE (UTILISED) RESERVE		
during the year on conversion of Warrants			As per last Balance Sheet	0.91	0.91
allotted to Lenders) Less : Unpaid Allotment Money			Less : Transferred to Profit & Loss Account	0.91	
(I) By Directors	_	_	•	_	0.91
(II) By Others	0.32	35.91	RECONSTRUCTION RESERVE		
(-,, -, -, -, -, -, -, -, -, -, -, -, -,	0.32	35.91	As per last Balance Sheet	-	450.00
			Created under the scheme of Arrangement Less: Setoff against Debit Balance of	-	456.63
	175.85	140.05	Profit & Loss Account	_	456.63
WARRANT	2.71	-	11011 & 2000 /10000011		100.00
1,80,49,315 Warrants (Previous Year NIL) of Rs.1.50 each (During the year 1,82,59,297 warrants were issued at				<del></del>	
Rs.1.50 each, of which 2,09,982 warrants were converted				894.36	1048.96
to equity shares)					
PREFERENCE SHARES			SCHEDULE '3' : SECURED LOANS		
69,50,000, 6% Redeemable Cumulative Non-Convertible			DEBENTURES	174.48	176.88
Preference Shares of Rs. 100/- each	69.50	69.50	Add : Funded Interest	1.17	2.65
(Previous Year 69,50,000 Redeemable Cumulative		1	Add : Interest accrued and due	0.46	1.52
Non-Convertible Preference Shares of Rs. 100/- each)	248.06	209.55		176.11	181.05
	240.00	203.33	FROM BANKS		
SCHEDULE '2': RESERVES AND SURPLUS			Cash Credit and other facilities	414.71	345.12
CAPITAL RESERVE			Term Loans Add : Funded Interest	648.30 94.37	463.81 32.70
As per last Balance Sheet	1.77	0.68	Add: Interest accrued and due	0.24	30.56
Add : Remission of Principal Amount (Net)		1.09	Add . Interest accrace and due		527.07
	1.77	1.77	FROM FINANCIAL INSTITUTIONS AND OTHERS	742.91 280.50	477.78
CAPITAL RESERVE ON CONSOLIDATION			Add : Funded Interest & Other Financial Facilities	29.58	129.95
As per last Balance Sheet	246.17	046 17	Add : Interest accrued and due	-	46.14
Add : Created on account of consolidation Less : Adjusted during the year	4.67 1.78	246.17		310.08	653.87
Less : Transferred to Securities Premium Account	146.00	_		1643.81	1707.11
Less: Transferred to Profit & Loss Account	10.26	_		1040.01	1707.11
•	92.80	246.17	SCHEDULE '4': UNSECURED LOANS		
SECURITIES PREMIUM ACCOUNT			DEBENTURES	_	9.00
Transferred from Capital Reserve on Consolidation	146.00	_	Fixed Deposit from		
Less : Adjusted during the year	60.27	-	Public	-	3.22
Less : Transferred to Profit & Loss Account	85.73		Loans from	204.00	420.00
		-	Banks Financial Institutions & Others	204.98 63.46	420.99 107.63
SHARE PREMIUM ACCOUNT	700.00	774 65	Thursday moderations of Others		528.62
As per last Balance Sheet	769.66 9.10	771.25	Add : Funded Interest & Other Financial Facilities	268.44 6.37	528.62 16.76
Add : Received during the year Less : Share Issue Expenses Adjusted	0.10	1.59	Add: Interest accrued and due	J.J/ -	5.37
2000 . Onato todao exponded Aujustou	760.76			274.81	550.75
	769.76	769.66			
				274.81	562.97

### farming part of the compalitated arecords

#### SCHEDULE'5': FIXED ASSETS

(Rs. in Crore)

Assets		GROSS B L O C K				DEPRECIATION				NET BLOCK	
3	As on 1.03.2002	Additions	Deductions	As on 31.03.2003	As on 31.03.2002	Additions	Deductions	As on 31.03.2003	As on 31.03.2003	As on 31.03.2002	
Goodwill on Consolidation Owned Assets	182.29	-	0.88	181.41	-	-		-	181.41	182:29	
Goodwill Brands, Know-how and	38.13		38.13	·	-	-	-	-	-	38.13	
Licence Fee	2.46	-	· _	2.46	0.88	0.57	_	1.45	1.01	1.58	
Freehold Land	316.93	-	_	316.93	} _	-	· · · · · · ·		316.93	316.93	
Leasehold Land	161.06		0.22	160.84	0.87	0.13	0.02	0.98	159.86	160.19	
Buildings	383.84	2.12	8.07	377.89	28.88	14.08	0.55	42.41	335.48	354.96	
Leasehold Improvements	1.80	0.98	-	2.78	0.86	0.35	_	1.21	1.57	0.94	
Machineries	1610.18	26.45	14.85	1621.78	315.87	168.96	6.78	478.05	1143.73	1294.31	
Machinery given on lease	8.11	_	_	8.11	1.68	0.83	_	2.51	5.60	6.43	
Motor Vehicles Office Machinery	6.71	2.06	1.00	7.77	1.89	0.79	0.32	2.36	5.41	4.82	
& Dead Stocks	39.49	2.98	1.84	40.63	8.70	3.19	1.07	10.82	29.81	30.79	
Total	2751.00	34.59	64.99	2720.60	359.63	188.90	8.74	539.79	2180.81	2391,37	
Previous Year	2591.78	190.03	30.81	2751.00	265.19	97.35	2.91	359.63			
Capital Work-in-Progress	including adv	rance for capital	expenditure						50.61	40.69	
									2231.42	2432.06	

#### Notes:

a) b) c) d) e) f)

Freehold land includes Rs. 13.90 Crore (Rs. 13.90 Crore) being the revalued amount of plot of land owned by a society wherein Company has right to its membership.

Buildings includes Rs. 1.26 Crore (Rs. 1.26 Crore) in respect of ownership flats in Co-operative Housing Society and Rs. 2,500/- (Rs. 2,500/-) in respect of shares held in Co-operative Housing Society.

Gross Block is reduced by Rs. 4.96 Crore being the amount reduced on revaluation by Arvind Products Limited as at 01/10/2001.

Gross Block includes Rs. 37.47 Crore being the amount added on revaluation by Arvind Mills Limited as at 01/04/2000.

Freehold land includes Rs. 1.15 Crore (Rs. 1.15 Crore) relating to land at Peenya, Bangalore, which is pending registration in favour of the company.

Freehold land includes Rs. 0.34 crore (Rs. 0.34 crore) in respect of land acquired on lease cum sale basis from Karnataka Industrial Area Development Board (KIADB). The registration of land in favour of the Company will be done on completion of lease period.

, ,	(Rs.	in Crore)			in Crore)
	As at	As at	•	As at 31.03.2003	As at 31.03.2002
COLICON CACALINATOTALINA (AT COCT) **	31.03.2003	31.03.2002	Sundry Debtors (Unsecured)	31.03.2003	31.03.2002
SCHEDULE '6': INVESTMENTS (AT COST) **	0.04	0.04	Outstanding for a period exceeding six months		
GOVERNMENT SECURITIES (UNQUOTED)	0.01	0.01	Considered good	42.53	37.73
TRADE INVESTMENTS (QUOTED) Fully Paid Equity Shares	4.67	9.41	Considered doubtful	5.12	4.35
TRADE INVESTMENTS (UNQUOTED)	4.07	9.41	Less: Provision	5.12	4.35
Fully Paid Equity Shares	0.03	1.59		. ————	
OTHER INVESTMENTS	0.03	1.05			
Fully Paid Equity Shares (Quoted)	0.03	0.20		42.53	37.73
Fully Paid Equity Shares (Unquoted)	0.02	5.90	Others (Considered good)	36.13	140.59
Fully Paid Preference Shares (Unquoted)	1.00	1.00		78.66	178.32
Fully paid Debentures/Bond/Units (Quoted)	1.16	3.35	Cash & Bank Batances		
Fully paid Debentures/Bond/Units (Unquoted)	0.03	0.04	Cash on hand	0.61	0.82
INVESTMENT IN SUBSIDIARY COMPANIES			Cheques on hand	0.05	2.63
Fully Paid Equity Shares (Unquoted) ***			Funds in Transit	0.55	1.14
Big Mill Lauffenmuhle GmbH, Germany	0.00	0.00	Bank Balances		
Units of Unit Trust of India (Unquoted)	0.08	0.08	With Scheduled Banks in India		
	7.03	21.58	In Current Accounts (including		
		<del></del>	Rs. 0.81 Crore in unpaid dividend accounts)	17.84	12.72
Note: ** Investments are held as long term investments and va	dued at cost unless o	therwise stated.	(Previous Year Rs. 0.95 Crore)		07.00
SCHEDULE '7': CURRENT ASSETS, LOANS AND ADVANCE	S		In Exchange Earners Foreign Currency A/c.	0.09	67.38
CURRENT ASSETS			In Cash Credit Account	0.03	1.19
Inventories			In Savings Account (Rs. 33,348/-) (Previous Year Rs. 33,348/-)		
Stores and Spares	36.37	33.76	In Fixed Deposit Accounts	0.79	205.66
Fuel	6.85	7.48	(Rs. 0.03 Crore lodged with	0.75	203.00
Stock in trade		100.10	banks as security for guarantee facility and		
Raw materials Finished Goods	247.14 171.11	103.13	(Rs. 38,848/-) lodged with Court for ESI case		
Goods in Transit	1/1.11 0.08	138.06	(Previous Year Rs. 0.50 Crore and		
Work-in-Progress	84.26	0.00 79.46	(Rs. 38.848/-) respectively)		
Waste	1.41	1.70	With Banks outside India	8.45	4.51
7,40,0	<del></del>		(In books of foreign subsidiaries)		
	504.00	322.35		27.20	291.46
	547.22	363.59		28.41	296.05



## someog part of the consolidated accounts

	(Rs. in Crore)			(Rs.	in Crore)
	As at 31.03.2003	As at 31.03.2002		As at 31.03.2003	As at 31.03.2002
SCHEDULE '7': CURRENT ASSETS, LOANS AND ADVAN	CES (Contd.)		SCHEDULE '10': OTHER INCOME		
Other Current Assets			Income from Investments		
Interest accrued	0.43	0.83	From Other Investments	0.33	0.07
Other receivables	21.14	25.75	(Income Tax deducted Rs. 0.02 Crore		
0.1107 1.0007 1.0010	21.57	26.58	Previous Year Rs. Nil)		
LOSMO & SOMEWORD (Hearnwood paralleled	21.07	20.30	Other Income	19.07	5.38
LOANS & ADVANCES (Unsecured, considered			Rent	0.26	0.22
good unless stated Otherwise)			(Income Tax deducted Rs. 0.04 Crore		
Loans & Advances			Previous Year Rs. 0.03 Crore)		
Advances Receivable in Cash or Kind	111.98	112.60	Excess Provision No Longer required (Net)	3.33	7.81
Other Loans	34.00	32.08		22.99	13.48
	145.98	144.68			
Considered doubtful	0.91	0.87	SCHEDULE '11': EMPLOYEES' EMOLUMENTS		
Less : Provision	0.91	0.87	Salaries, Wages, Bonus and Gratuity	127.01	58.51
2000.1100000			Contribution to Provident Fund and Other Funds	16.65	7.90
A A compare Transported	0.45	40.00	Welfare expenses	3.92	1.58
Advance Tax paid	6.15	18.02	····	147.58	67.99
	152.13	162.70	Discolared Democratics	1.05	0.19
	827.99	1027.24	Directors' Remuneration		0.00
	021.00	1027.27	Directors' Commission	0.31	
SCHEDULE '8': CURRENT LIABILITIES & PROVISIONS				1.36	0.19
Current Liabilities				148.94	68.18
Acceptances	72.17	56.88			
Sundry Creditors					
- Due to SSI Units	6.99	5.00		Rs. In Crore	Rs. in Crore
- Others	84.37	238.87		2002-2003	2001-2002
Other Liabilities	60.66	56.44		(12 Months)	(6 Months)
Interest accrued but not due on loans	16.89	21.68	SCHEDULE '12': OTHERS		
Investor Education & Protection Fund shall			Power & Fuel	222.19	96.63
be credited by the following amounts namely : @			Stores consumed	148.76	70.98
- Unpaid Dividend	0.81	0.95	Processing charges	26.38	14.22
- Unpaid Matured Deposits	0.29	0.68	Repairs:		
<ul> <li>Unpaid Matured Debentures</li> </ul>	0.70	0.35	Building repairs	1.61	0.83
<ul> <li>Warrants issued but not encashed</li> </ul>			Machinery repairs	46.09	23.15
- Interest on Deposits	0.29	0.49	Other repairs	7.00	2.82
- Interest on Debentures	0.39	0.64		54.70	26.80
	2.48	3.11	Printing, Stationery and Communication	6.17	3.40
			Insurance premium	7.94	3.50
Bereitstann	243.56	381.98	Rates & Taxes	12.96	8.19
Provisions	0.00	0.92	Excise duty	5.34	0.65
Pension	0.80		Rent	7.11	3.89
Taxation	3.29 2.51	3.30 3.00	Commission, Brokerage and Discount	37.08	18.79
Gratuity	2.89	2.21	Advertisement expenses	24.87	19.43
Leave Encashment	2.89 0.50	2.21	Freight, Insurance and Clearing Charges	31.82	16.19
Others			Provision for doubtful debt/Advances/Contingencies	0.49	2.71
	9.99	12.34	Bad Debts/Advances Written Off	1.51	7.92
	253.55	394.32	Fixed Assets Written Off	0.29	0.08
			Exchange Rate Difference - Others	6.78	2.49
No amount is due as on 31st March, 2003 for credit	to Investor Education	and Protection	Loss on sale of fixed assets (Net)	1.96	12.24
Fund (Fund). The actual amount to be transferred	d to the fund in this	respect will be	Diminution in Value of Investments	0.00	0.83
determined on the respective due dates.			Loss on sale of Investments (net)	2.84	0.03
			Directors fees (Previous Year Rs. 34,000/-)	0.04	
SCHEDULE '9': SALES AND OPERATING INCOME			Other expenses	57.64	34.49
Sales	1889.97	959.44		656.87	343.46
Less : Excise Duty	86.82	40.71		550.07	340.40
	1803.15	918.73	•		
Processing Income	5.23	1.23			
(Income Tax deducted Rs. 0.09 Crore					
Previous Year Rs. 0.21 Crore)					
Other operating Income	0.86	0.18			
(Loss) on forward exchange contracts (Exports)	(1.80)	(0.04)	•		
	4007.44	000.10			

1807.44

920.10

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SCHEDULE '13': INTEREST AND FINANCE COSTS (NET)	Rs. in Crore 2002-03 (12 Months)	Rs. in Crore 2001-2002 (6 Months)
Interest		
On loans for a fixed period	121.40	61.01
Others	40.84	23.62
•	162.24	84.63
Less : Interest income		
Interest from others	7.23	18.07
(Income Tax deducted Rs. 0.44 Crore Previous Year Rs. 0.10 Crore) Net Interest Expenses	155.01	66.56
Lease Rent & Expenses	45.15	22.67
Other Finance Cost	21.62	10.04
Exchange Rate Difference on Loans	(6.40)	1.15
Exchange hate difference off Loans		
	215.38	100.42
SCHEDULE '14': DECREASE/(INCREASE) IN STOCK Finished goods, Work-in-progress and Waste		
Closing Stocks	256.79	219.22
Opening Stocks	219.22	276.92
Decrease/(Increase) in Stock	(37.57)	57.70
Bootation (marabod) in Otton	(01.01)	37.70

#### SCHEDULE '15':

#### NOTES FORMING PART OF CONSOLIDATED ACCOUNTS:

#### 1. BASIS OF CONSOLIDATION

#### Basis

- (i) The Consolidated Financial Statements have been prepared in accordance with Accounting Standard (AS) 21 on Consolidated Financial Statements and relevant clarifications issued by the Institute of Chartered Accountants of India (ICAI). The Consolidated Financial Statements comprise the financial statements of The Arvind Mills Limited and its subsidiaries. Reference in these notes to The Arvind Mills Limited, AML, Company, Parent Company, Companies or Group shall mean to include The Arvind Mills Limited or any of its subsidiaries consolidated in the financial statements, unless otherwise stated.
- (ii) The Notes and Significant Policies to the Consolidated Financial Statements are intended to serve as a guide for better understanding of the Group's position. In this respect, the Company has disclosed such notes and policies, which represent the needed disclosure.

#### Principles

- (i) The financial statements of the Company and its subsidiary companies have been combined on a line-by-line basis by adding together like items of assets, liabilities, income and expenses. The intra-group balances and intra-group transactions and unrealised profits or losses are fully eliminated.
- (iii) The excess of cost to the Company of its investments in the subsidiary companies over its share of the equity of the subsidiary companies, at the dates on which the investements in the subsidiary companies are made, is recognised as "goodwill" being an asset in the consolidated financial statements.
- (iii) Minority interest in the net assets of consolidated subsidiaries consists of the amount of equity attributable to the minority shareholders at the dates on which investments are made by the Company in the subsidiary companies and further movements in their share in the equity subsequent to the dates of investments.
- (iv) In case of Foreign Subsidiaries, revenue items are consolidated at the average rate prevailing during the year. All assets and Liabilities are converted at rates prevailing at the end of the year. Any exchange difference arising on consolidation is recognised in the profit and loss account.

The I	The List of Subsidiaries included in the Consolidated Financial Statements are as under :								
	Name of Subsidiary	Country of Incorporation	Proportion of Ownership as on 31st March 2003						
1.	Asman Investments Limited	India	100.00%						
2.	Arvind Products Limited	India	50.13%						
3.	Lifestyle Fabrics Limited	India	71.80%						
4.	Arvind Brands Limited	India	100.00%						
5.	Arvind Clothing Limited	India	99.99%						
6.	Arvind Fashions Limited	India	99.99%						
7.	Arvind Worldwide Inc.	USA	100.00%						
8.	Arvind Worldwide (M) Inc.	Mauritius	100.00%						
9.	Arvind Overseas Mauritius Limited	Mauritius	100.00%						
10.	Arvind Spinning Limited	Mauritius	100.00%						

Note:

2.

Syntel Telecom Limited, Omnitalk Wireless Solutions Ltd. and Big Mill Lauffenmuhle GmbH ceased to be subsidiaries during the year and Arvind Spinning Ltd. became subsidiary during the year.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The Company follows the accrual method of accounting. The financial statements have been prepared in accordance with the historical cost convention and accounting principles generally accepted in India.

The Accounts of the foreign subsidiaries have been prepared in accordance with local laws and applicable accounting standards/generally accepted accounting principles.

#### (A) SALES AND OPERATING INCOME

Sales and operating income includes sale of products, by-products and waste, income from services and foreign exchange differences. Export sales have been accounted on shipment basis. Export incentives have been accounted for on accrual basis.

#### B) VALUATION OF INVENTORY

- (B.1) The stock of Work-in-progress and Finished goods has been valued at the lower of cost and net realisable value. The cost has been measured on the standard cost/moving average/FIFO basis as applicable and includes cost of materials and cost of conversion.
- (B.2) All other inventories of stores, consumables, raw materials (Electronics Division, Arvind Overseas Mauritius Limited, Lifestyle Fabrics Limited) are valued at cost. The stock of waste is valued at market price. The other raw materials, finished goods and stock at branches are valued at lower of cost and market value. Cost is measured on actual average for the whole year. Excise duty wherever applicable is provided on finished goods lying within the factory and bonded warehouse at the end of the year.

#### (C) FIXED ASSETS & DEPRECIATION

- (C.1) The Fixed Assets of the company are stated at cost/revalued cost (if revalued).
- (C.2) Depreciation on Revalued Fixed Assets is calculated on the residual life of the assets or as per rates specified in the Schedule XIV to the Companies Act, 1956 whichever is higher.
- (C.3) Additions to fixed assets have been stated at cost net of modvat/cenvat.
- (C.4) Depreciation on Fixed Assets/additions has been provided on straight-line method at the rates specified in Schedule XIV to the Companies Act, 1956, as existing at the time of capitalisation except in case of Arvind Brands Limited, Arvind Clothing Limited and Arvind Fashions Limited for Furniture & Fixtures (at employees' residence), depreciation has been provided at the rate of 18% based on management's estimate of useful life of the assets concerned.
- (C.5) Depreciation for certain assets in the books of Arvind Brands Limited, Arvind Clothings Limited and Arvind Fashions Limited has been provided as follows:



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- (i) Fixtures at showrooms are depreciated over the period of technical assistance/trademark licence agreement of branded products or the lease period of rented proprieties, whichever is lower.
- (ii) Used assets purchased are depreciated at the rate of 12.5%.
- (iii) Technical Know-how is amortised over the period of trademark license agreement of Branded Products.
- (iv) Leasehold Improvements are amortised over the period of lease.
- (v) Machinery spares of irregular usage are amortised over a period of four years or the estimated useful life of the Plant & Machinery, whichever is lower.
- (vi) Software expenses are amortised over the period of 5 years.
- (C.6) In the case of foreign subsidiaries depreciation has been provided as per the rates permitted under the local laws/at such rate so as to write off the asset over its useful life.

#### (D) INVESTMENTS

Long Term investments are stated at cost less permanent diminution in value, if any. Current investments are stated at lower of cost and net realisable value.

#### (E) FOREIGN CURRENCY TRANSACTIONS

- (E.1) The foreign currency monetary items consisting of loans, trade receivables, payables and balances in bank accounts at the end of year have been restated at the rate prevailing at the balance sheet date. The difference arising as a result has been accounted as income/expense as per the Accounting Standard 11 (Revised 2003) on "Accounting for the Effects of Changes in Foreign Exchange Rates" issued by The Institute of Chartered Accountants of India.
- (E.2) The premium/discount on booking of forward contracts and exchange difference arising on settlement/cancellation has been amortised over the life of contract and has been recognised in the profit and loss account.
- (E.3) Expenses of overseas offices are translated and accounted at the monthly average rate.

#### (F) RETIREMENT BENEFITS

The accrued liability for gratuity payable to employees has been provided on the basis of actuarial valuation and the contribution is being paid to a Trust created for the purpose on due date. In respect of Provident Fund and the Superannuation Fund, the contribution is paid regularly to the trusts/government and is charged to revenue. The liability for the Company's pension scheme and Leave Encashment is provided as per the actuarial valuation without funding.

#### (G) LEASE RENTAL

Lease rental payable on assets taken on lease have been treated as finance cost to be amortised over useful life of the assets.

#### (H) TAXES ON INCOME

Deferred tax is recognised on timing difference between the accounting income and the taxable income for the year that originate in one period and are capable of reversal in one or more subsequent periods. Such deferred tax is quantified using the tax rates and laws enacted or substantively enacted as on the Balance Sheet date.

Deferred tax assets are recognised and carried forward to the extent that there is a reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised.

#### (I) CAPITAL ISSUE EXPENSES

Expenses on issue of Shares, Debentures and GDRs are being adjusted against Share Premium Account as permitted by Section 78 of the Companies Act.

#### 4. CONTINGENT LIABILITIES

- (a) Bills discounted Rs. 99.09 Crore (Previous Year Rs. 70.91 Crore).
- (b) Guarantees given by the Banks on behalf of the Company Rs.16.73 Crore (Previous Year Rs.17.47 Crore).
- (c) Guarantees given by a Subsidiary Company to Bank on behalf of another company Rs. 2.00 Crore (Previous Year Rs. NIL).
- (d) Income tax demands, Excise demands and Sales Tax demands in dispute Rs. 2.49 Crore (Previous Year Rs. 2.38 Crore), Rs.18.77 Crore (Previous Year Rs. 16.48 Crore) and Rs.0.91 Crore (Previous Year Rs. 0.29 Crore) respectively.
- (e) Customs Duty demands and other demands in dispute Rs. 0.58 Crore (Previous Year Rs. 0.45 Crore) and Rs. 1.26 Crore (Previous Year Rs. 0.81 Crore) respectively.
- (f) Claims not acknowledged as debts Rs. 0.43 Crore (Previous Year Rs. 0.26 Crore)
- (g) Dividend on redeemable cumulative non convertible preference shares Rs. 22.91 Crore (Previous Year Rs. 29.69 Crore). Out of this, Rs. 18.00 Crore (Previous Year Rs. 12.00 Crore) are payable to Minority Shareholders of the Company.
- (h) Liability for Recompense Payment as on 31st March, 2003 as per the Scheme of Arrangement Rs. 29.50 Crore (Previous Year Rs. 18.24 Crore).
- The estimated amount of contracts remaining to be executed on capital account and not provided for Rs. 29.32 Crore (Previous Year Rs.1.69 crore).
- Other Liabilities include Rs. 0.51 Crore (Previous Year Rs. 8.25 Crore) on account of book overdraft
- There is a gain of Rs. 1.58 Crore (Previous Year Rs. NIL) on account of exchange difference on outstanding forward exchange contracts, which is to be recognised in the accounts of subsequent years.
- Future rental obligations in respect of Plant & Machinery and Office Space taken on lease is Rs. 613.00 Crore (Previous Year Rs. 659.13 Crore). Lease rentals payable within one year Rs.47.49 Crore (Previous Year Rs. 47.19 Crore).
- 9. The manufacturing operations of one of the Subsidiary Company (Life Style Fabrics Limited) remained closed w.e.f. August, 2001. The Company has realised most of its assets and dischagred its liabilities. Since the remaining recorded assets are stated at realisable value, no further adjustments are required to be made in the financial statements, in view of the closure of the business.

#### 10. AUDITORS' REMUNERATION

	2002-03	2001-2002
Statutory Auditors	(12 Months)	(6 Months)
As Auditors	0.57	0.27
In other capacities	0.44	0.12
Travelling and Out of Pocket Expenses	0.03	0.03
Cost Auditor		
Cost Audit Fees	0.02	0.01

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#### 11. SEGMENT REPORTING

#### Segment Information

Information about Business Segments (information provided in respect of revenue items for the year ended 31.03.03 and in respect of assets/liabilities as at 31.03.03)

#### **Primary Segment (Business Segment)**

			in Crore)	
2002-03	Textiles _	Others	Unallocable	Tota
Revenue				
External sales	1786.18	16.97	-	1803.15
Add : Inter Segment Sales		0.06		0.06
Total Sales	1786.18	17.03		1803.21
Less : Inter Segment Revenue		0.06		0.06
Total Sales	1786.18	16.97	-	1803.15
Results	,			
Segment Results before Interest				
& Finance Cost	359.41	1.20	(37.92)	322.69
Interest & Finance Cost				215.38
Profit from Ordinary Activities				107.31
Extra ordinary Items' Net Profit				107.31
Other Information	<del>,</del>			
Segment Assets	2636.02	24.83	398.56	3059.41
Segment Liabilities	213.89	8.34	31.32	253.55
Segment Depreciation	180.81	1.74	6.35	188.90
Capital Expenditure	30.65	0.13	3.81	34.59
Non cash expenses other				
than Depreciation	6.67	0.09	0.71	7.47
(A) Primary Segment (Busine	ss Segment)			
2004 80	Totalita		in Crore)	Total
2001-02	Textiles	Others	Unallocable	Tota
Révenue External sales	913.87	4.86		918.73
Add : Inter Segment Sales	913.01	0.04	_	- 0.04
Total Sales	913.87	4.90		918.77
Less : Inter Segment Revenue	310.07	0.04		0.04
Total Sales	913.87	4.86		918.73
Results		4.00		310.70
Segment Results before Interest				
& Finance Cost	65.65	(3.26)	(31.65)	30.74
Interest & Finance Cost				100.42
Profit/(Loss) from				
Ordinary Activities		•	*	(69.68)
Extra ordinary Items				(0.15
Net Profit/(Loss)				(69.83)
Other Information	0700.00	00.57	007.44	0.450.00
Segment Assets	2768.32	23.57	667.41	3459.30
Segment Liabilities	316.35 93.09	7.33 0.87	70.64 3.39	394.32 97.35
Seament Depreciation	3J.U3			7.74
Segment Depreciation Capital Expenditure	6 50	0.11		
Capital Expenditure	6.59	0.11	1.04	. 7.72
	6.59 12.32	0.11	14.80	27.45

The Company has disclosed business segments as the primary segment. Segments have been identified taking into account the nature of the products, differential risks and returns, the organisational structure and internal reporting system. The company's operations predominantly relate to manufacturing of textiles.

Types of Products and Services in each business segment :

Textiles: Yarn, Fabric and Garments

Others: EPABX and RAX Systems, I.T.Services

Intersegment Revenues are recognised at sales price.

#### 12. RELATED PARTY DISCLOSURES

As per the Accounting Standard on "Related Party Disclosures" (AS 18) issued by The Institute of Chartered Accountants of India, the related parties of the Company are as

#### 1) List of Related Parties & Relationship:

#### Key Management Personnel

- Shri Arvind N. Lalbhai, Managing Director
- Shri Sanjay S. Lalbhai, Managing Director
- Shri Niranjan N. Lalbhai, Managing Director
- Shri Anang A. Lalbhai, Managing Director
- Shri Jayesh K.Shah, Director and Chief Financial Officer

Note: Related party relationship is as identified by the Company and relied upon by the Auditors.

#### Related Party Transactions:

13

-	-,	neibled rarry manage	viiulio .					
				(Rs. in Crore)				
		Nature of Transaction	is .	Related Parties Referred in 1 (a) above				
				20	02-03	2001-02		
		Remuneration & Other	Services	٠	1.26	. 0.18		
١.	EARI	NING PER SHARE (EPS)						
					2002-03	2001-02		
	Profi	t/(Loss) available to						
	Equi	ty shareholders	-	Rs. in Crore	95.84	(75.69)		
		hted average no. of						
	•	ty Shares for Basic EPS		Nos.	176067395			
	Nom	inal value of Equity Shar	es	Rs.	10	10		
	Basi	c Earning per Equity Sha	res	Rs.	5.44	(5.49)		
	Dilut	ed Earning per Equity Si	hares	Rs.	5.25	(5.49)		
					2002-03			
					(As. in Crore)	(Rs. in Crore)		
	(A)	Reconciliation of the pused for calculating Ea						
		Profit/(Loss) for the ye	ear		107.31	(69.83)		
		Less: Unpaid dividend	on redeemal	ble cumulativ	е			
		non-convertible Prefer	ence Shares		10.17	5.86		
		Less : Attributable Tax	on Pref. Divi	idend	1.30	-		
		Profit/(Loss) due to E	quity Shareh	nolder	95.84	(75.69)		
	(B)	For the year 2002-03				No. of Shares		
		Weighted average num	nber of Equit	y Shares for E	Basic EPS	176067395		
		Add : Dilutive potentia	l equity shan	es		6447217		
		Weighted average nun	nber of Equit	y Shares for I	Dilutive EPS	182514612		
		For the year 2001-02	No	s. Days	Adj. Factor	Product		
		Before Right Issue				•		
		<ul> <li>Equity Shares</li> </ul>	10054994	5 82	0.91	7503036896		
		After Right Issue	47500046			47500010100		
	•	<ul> <li>Equity Shares</li> </ul>	17596240	100	_	17596240400		
						25099277296		
		Weighted average				137908117		



### forming part of the consolidated accounts

#### **DEFERRED TAX**

In terms of Accounting Standard (AS 22) on "Accounting for Taxes on Income" issued by The Institute of Chartered Accountants of India,

- In case there is a net deferred tax asset (net of unabsorbed depreciation and carry forward losses) for the past years as well as for the current period, the company has not recognised the said deferred tax asset while preparing the accounts for the period under audit, except where there is a reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised.
- In case there is a net deferred tax Liability, the same has been provided in the Books.

The breakup of deferred tax liability is as follows:

		As on 31	st March,
		2003	2002
(A)	Deferred Tax Liabilities arising from		
1.	Differences between carrying amount of fixed assets in the financial statements and the Income Tax Return	55.98	75.38
2.	Others	4.27	3.96
		60.25	79.34
(B)	Deferred Tax Asset arising from		
1.	Expenses charged in the financial statements but allowable as deduction in future years		
(a)	Expenses allowable for tax purposes when paid	23.85	24.02
(b)	Provision for doubtful debts/advances	0.24	0.30
(c)	Provision for contingency	-	0.51
(d)	Others	-	0.05
2	Losses from current year carried forward	0.06	0.70
3.	Unabsorbed depreciation allowance carried forward	22.81	40.23
		46.96	65.81
	(A - B) Total	13.29	13.53
0.0	TAL DESCRIP ON CONCOLIDATION		

#### CAPITAL RESERVE ON CONSOLIDATION

Capital Reserve on consolidation represents the losses in the value of the investments in subsidiary companies provided by The Arvind Mills Limited (Holding company) and Asman Investments Limited (Subsidiary Company) in accordance with the schemes of arrangement sanctioned by the High Court of Gujarat.

#### **DEBT RESTRUCTURING SCHEME**

#### Asman Investments Limited

The Asman Investments Limited had submitted a comprehensive capital reduction scheme to the Hon'ble High Court of Gujarat and the same has been approved by the High Court vide its order dated 7th April, 2003 and 6th May, 2003. Under the scheme, the Share Capital of the Company stands reduced to Rs. 4.00 lacs. The amount of capital reduction and the securities premium arising out of conversion of loans into equity, has been used for the purpose of writing of the goodwill, diminution in the value of investments and current assets to the extent of Rs. 60.27 Crore and the balance of Rs. 85.73 Crore has been transferred to Profit and Loss Account.

#### **Arvind Brands Limited**

The restructuring scheme concerning Optionally Fully Convertible Debentures (OFCD) and term loans, submitted to ICICI Bank has been approved effective January 2002. Under the scheme, substantial concessions in the form of reduction in interest rate, funding of unpaid interest, reschedulement of installments of principal amount and interest, have been granted.

- 17. Figures less than Rs. 50,000/- which are required to be shown separately, have been shown as actual in brackets.
- Previous year's figures are shown in brackets and are regrouped or recast wherever necessary.
- Current Year's figures are for a period of 12 months ended on 31st March, 2003 and hence are 19. not strictly comparable with those of the previous year which are for a period of six months.

CON	SOLI	DATED	CASH	FLOW	STATEN	IENT
						40711

SCHEDULE '16'

(12 Months) CASH FLOW FROM OPERATING ACTIVITIES Net Profit/(Loss) before Taxes 107.10 Adjustments for : Depreciation 188.90 interest income 207.39 Interest & Lease Rent Expenses Exchange Rate Difference on Loans (6.40)Exchange Rate Difference - Others 6.78 Bad Debts/Advances Written Off 1.51 Fixed Assets Written Off 0.29Provision for Doubtful debts 0.49Disposal of Subsidiaries 4.63 Capital Reserve on Consolidation 2.89 Securities Premium Account (60.27)Loss on Sale of Investments 2.84 Loss on Sale of Fixed Assets 1.96 343.78

Operating Profit before Working Capital Changes 450.88 Working Capital Changes: Changes in Inventories (183.63)Changes in Trade Receivables 90.88 Changes in Other Receivables Change in Current Liabilities (144.42)Net Changes in Working Capital (231.94)Cash Generated From Operations 218.94 Advance Tax Paid (TDS) (Net of Income Tax Refund) 11.83 230.77 Net Cash from Operating Activities

Cash Flow from Investing Activities Purchase of Fixed Assets (44.51)Sale of Fixed Assets 54.00 Change in Investments 11.71 Change in Loans & Advances (1.92)Interest Income 7.63 26.91 Net Cash Flow from Investing Activities

Cash Flow from Financing Activities Issue of Equity Share Capital Issue of Warrants 35.80 2.71 0.10 Share Premium Received Interim Dividend on Preference Shares (6.69)Change in Borrowings (262.17)Interest & Lease Rent Paid (295.07)

Net Cash Flow from Financing Activities (525.32)Net Increase/(Decrease) in Cash & Cash Equivalents (267.64)Cash & Cash Equivalent at the beginning of the Period 296.05 Cash and Cash Equivalent at the end of the Period 28.41

Note: This being the first year of preparation of Consolidated Cash Flow Statement, previous year's figures have not been given.

#### Signatures to Schedules 1 to 16

As per our report attached For SORAB S. ENGINEER & CO. Chartered Accountants

SANJAY S. LALBHAI

Managing Director

2002-2003

N.D. ANKLESARIA

Partner

JAYESH K. SHAH

Director & Chief Financial Officer

Mumbai, May 29, 2003

SONALI N. NARASIMHAN Asst. Company Secretary

The Department of Company Affairs has, for the financial year 2002-03, exempted the Company from the applicability of the provisions of sub-section (1) of Section 212 of the Companies Act, 1956, relating to the statements to be attached in respect of the subsidiary companies, with the financial statements of the Company. Shareholders interested in obtaining the statement of Company's interest in the subsidiaries or stand-alone financial statements of the subsidiaries may obtain it by writing to the Company.

# FORM OF PROXY THE ARVIND MILLS LIMITED

NARODA ROAD, AHMEDABAD-380 025.

		in the D	istrict of			being
member/members of				Company		
of						
of	·	or faili	ng him			
of						
vote for me/us on my/our 10th September, 2003 and at any ac	behalf at ljournment	the Annual thereof.	General M	eeting of the	Company to	be held o
Signed this		day of		<u> </u>	2002	
Signature	Γ	AFFIX				
L.F. No	L	-				
L.F. No.  * Depository : NSDL/CDSL  * DP ID  * Client ID						
No. of Share(s) held Notes : (1) A member entitled to attend and (2) A proxy need not be a member.	i vote is en	titled to appoint	a proxy to atte	end and vote inste	ad of himself.	
No. of Share(s) held	I vote is ental de de lan 48 hour THE Regd. Office Annual (ember, 200)	titled to appoint  posited at the second the time  ARVIND I  fice: Naroda Royartenda  General Meeting	a proxy to atte e Registere e for holding t WILLS LIN ad, Ahmedaba ANCE SLIP	end and vote inste d Office of the he meeting. <b>NITED</b> d - 380 025. orebhai Desai Ha	ad of himself. e Company,	Naroda Road
No. of Share(s) held	I vote is entant 18 hour  THE Regd. Off the Annual ( ember, 200)	titled to appoint  posited at the second time  ARVIND If time: Naroda Rowattendo ATTENDO ATTEN	a proxy to atte e Registere e for holding t WILLS LIN ad, Ahmedaba ANCE SLIP	end and vote inste d Office of the he meeting. <b>NITED</b> d - 380 025. orebhai Desai Ha	ad of himself. e Company,	Naroda Road
No. of Share(s) held	t vote is ental de de lan 48 hour  THE Regd. Office Annual (ember, 200)  RONIC FORIDER:	titled to appoint  posited at the second time  ARVIND If time: Naroda Rowattendo ATTENDO ATTEN	a proxy to atte e Registere e for holding t WILLS LIN ad, Ahmedaba ANCE SLIP held at Thak	end and vote inste d Office of the he meeting. <b>NITED</b> d - 380 025. orebhai Desai Ha	ad of himself. e Company,	Naroda Road

### THE ARVIND MILLS LIMITED

Regd. Office: NARODA ROAD, AHMEDABAD - 380 025.

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M/s. Rao Brothers Mahavir Tower, Paldi, Ahmedabad.

Amruta Emporium Station Road, Maninagar Char Rasta, Ahmedabad

V & U Sharad Shopping Centre Ashram Road, Ahmedabad,

Nilkamal Retail Shop 12, Ajanta Commercial Centre, Near Income Tax, Ashram Road, Ahmedabad.

Krishna 5-Suryoday Complex, Swastik Char Rasta, C. G. Road, Ahmedabad.

Krishna Krishna 11, 'Chandra Prabhu' Sardar Patel Statue, Stadium Road, Navrangpura, Ahmedabad.

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Ratnam 118, Silicon Valley, Satellite Road, Ahmedabad.

Tilat Opp. Oriental Building Relief Road Ahmedabad - 380 001.

Pritam D-9, Super Market, Anand. Doshi Shashikant Chhabildas In the lane of Dave Medical, Amreli

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Janta Cloth Centre Bazar Street, Bilimora.

M/s. M. S. Synthetic 144/A, Jamnalal Bajaj Street, Calcutta - 700 007.

M/s. Siddharth Textiles 15, Noormal-Lohia Lane, Calcutta - 700 007.

M/s. S. N. & Co. 35, Armenian Street, Calcutta - 700 001.

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Shah Kuberlal Nathalal Tower Bazar, Dabhoi. Royal Cloth Centre Rohit Bhavan, Kavi Khabardar Marg, Daman,

M/s. Jograj & Co. Kalptaru, 1688 Khol Galli, Dhulia 424 001.

Pratik Cloth Stores Near S. T. Stand, Idar,

Bhayani Brothers Bedi Gate, Jamnagar.

Mukund A-1, Super Market, Jamnagar. Maruti

Near Praygra School, Kalol (N.G.)

Roopkala Cloth Centre Opp. Nilkanth Mahadev, Kapadvanj.

Bansidhar Station Road, Mehsana.

M/s. Gautamkumar & Co. 424, Kalbadevi Road, Chhotalal Bhuvan, Mumbai - 400 002.

M/s. Harikishandas Dhirajiai Batavia Gundawadi, Main Road, Rajkot.

Hemang Stores Bazar, Rajula City.

Queen Emporium Near Maskati Hospital, Tower Road, Surat.

Bhagwandas & Co. Kanpith, Lalgate, Surat.

Shah Chatrabhuj Nanchand Jawahar Chowk, Surendranagar.

'Sajan' Jawahar Road, Surendranagar. Hirachand Kalidas

J. P. Marg, Una. Patel Maganial Motiram

Patel Maganial Motiram Darjee Chaklo, Unjha.

J. F. Shah & Co. Saraswati Hall, Dandia Bazar, Vadodam

Zabak Traders Near Kala Mandir Talkies,

Vadodara. Abhishek

"Siddharth" Alkapuri, Vadodara.

Vaisad.

Abhinandan Mahatma Gandhi Road,

Asgarali Emporium Killapardi, Dist. Valsad.

Aavkar Cloth Stores 9, Municipal Commercial Centre, Near Three Gate, Tower, Visnagar.

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Date

#### HEAD OFFICE

The Arvind Mills Ltd.
Naroda Road
Ahmedabad 380 025
Gujarat, India

Tel.: + 91-79-2203030 Fax: + 91-79-2200267

e-mail id: milind-hardikar@arvindmills.com

The Arvind Mills Ltd.
Lalbhai House
8 Community Centre
Saket, New Delhi 110017
Telefax: 011-26529030-37-40-47

The Arvind Mills Ltd.
2nd Floor, Neptune House
295 S.V. Road
Opp. Bandra Talkies
Bandra (W), Mumbai 400 050

Tel.: 022-26513367-69 Fax: 022-26513472

The Arvind Mills Ltd.
Grace Mansion
Behind Vijaya Bank
25 Infantry Road
Bangalore 560 001

Tel.: 080-2865117/2867697 Fax: 080-2860564

The Arvind Mills Ltd.

100 Park Street

Laxmi Villa

Ground Floor

Kolkata 700 017

Tel.: 033-22871792 Fax: 033-22807375

The Arvind Mills Ltd.
C/o. Arvind Telecom (Syntel)
7th Floor, Commercial Complex
Alsa Towers
186/187 Poonamalee High Road
Kilpamk, Chennai 600 010
Tel.: 044-26415946/26429712

#### OVERSEAS OFFICE

USA

Arvind Worldwide Inc. 130 West 42nd Street Suite No. 603, 6th Floor, New York, NY 10036, USA

Tel.: + 1-212-768-4815

Fax: + 1-212-768-7378

e-mail id : raju@arvindusa.com

UK

Arvind Worldwide(M) Inc.
Marlborough House
159 High Street
Wealdstone, Harrow
Middlesex, HA3 5EP, UK

Tel.: + 44-208-861-3080/2440 Fax: + 44-208-861-2010

e-mail id : rajesh@arvind.co.uk

MAURITIUS

Arvind Overseas (M) Ltd.

La Tour Koenig

Pointe Aux Sables

Mauritius

Mauritius Tel. : + 230-234-5000-4

Fax: + 230-234-5005

e-mail id : tushar@arvindmu.com, arvind@arvindmu.com

BANGLADESH
The Arvind Mills Ltd.
C/o Sidko Ltd.

Paragon House, 7th Floor 5 Mohakhali Commercial Area Dhaka 1212, Bangladesh

Tel.: + 8802-9881794, 8827122

Fax: + 8802-9883400 e-mail id: arvind@neksus.com

INDIA

Arvind Mills Ltd. Near Khatraj Chokdi P.O. Vadsar

Taluka : Kalol, Santej Dist. Mehsana Gujarat, India

Tel.: + 91-2764-281054 Fax: + 91-2764-281050

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